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#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 11, 1997

THE COOPER COMPANIES, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-8597 (Commission File Number)  $\begin{array}{c} 94\text{-}2657368 \\ \text{(IRS Employer Identification No.)} \end{array}$ 

6140 Stoneridge Mall Road, Suite 590, Pleasanton, California 94588 (Address of principal executive offices)

(510) 460-3600 (Registrant's telephone number, including area code)

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#### ITEM 5. OTHER EVENTS.

On December 11, 1997, The Cooper Companies, Inc. (the "Company") issued a press release announcing its fourth quarter and fiscal year 1997 financial results. This release is filed as an exhibit hereto and is incorporated by reference herein.

## ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits.

## Exhibit

No. Description

99.1 Press Release dated December 11, 1997 of The Cooper Companies, Inc.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE COOPER COMPANIES, INC.

By  $\slash$ stephen C. Whiteford

Stephen C. Whiteford Vice President and Corporate Controller (Principal Accounting Officer)

Dated: December 12, 1997

STATEMENT OF DIFFERENCES
The British pound sterling sign shall be expressed as .....'L'

## EXHIBIT INDEX

Exhibit Sequentially No. Description Numbered Page

No. Description
99.1 Press Release dated December 11, 1997 of The Cooper
Companies, Inc.

#### CONTACT:

NORRIS BATTIN THE COOPER COMPANIES, INC. (888) 822-2660 OR (714) 673-4299 E-MAIL: nbattin@usa.net

FOR IMMEDIATE RELEASE

THIRTY PERCENT REVENUE GAINS DRIVE STRONG FOURTH QUARTER AND

FISCAL YEAR RESULTS FOR THE COOPER COMPANIES

OPERATING INCOME GROWS 53%

IRVINE, Calif., Dec. 11, 1997 -- The Cooper Companies, Inc. (NYSE:COO) today reported results for its 1997 fourth quarter and fiscal year ended October 31, 1997.

Revenue for the fourth quarter of 1997 was \$40.5 million, 30% above the \$31.2 million reported in the fourth quarter of 1996. For the 1997 fiscal year, revenue increased 30% to \$141.5 million versus \$109.1 million in fiscal 1996.

Income from operations in the fourth quarter of 1997 was \$8.0 million, 43% above the \$5.6 million reported the fourth quarter of 1996. For fiscal 1997, income from operations rose 53% to \$25.8 million from \$16.8 million in 1996.

Net Income

Fourth quarter net income was \$15.5 million or \$1.02 per share in 1997 and \$8.5 million or 72 cents per share in 1996. Three significant nonoperational items are included in net income:

1. Net tax benefits of \$24.7 million or \$1.63 per share versus \$4.0 million or 34 cents per share in 1996. In the fourth quarter of 1996, the Company, following generally accepted accounting principles, began recording income tax benefits associated with its net operating loss carryforwards. The 1997 benefit is significantly higher than the 1996 benefit because the Company's results and future prospects continue to improve significantly, allowing management to record a higher level of deferred tax assets, resulting in increased tax benefits.

- 2. A charge to discontinued operations of \$18 million relating to a settlement made in 1993 with Medical Engineering Corporation (MEC). As part of this settlement, the Company agreed to annual payments each December through 2003. Payments due over a five-year period beginning December 1999 totaling \$18 million are contingent on the Company having positive pretax income and are capped at the lower of a stated amount or 50% of that year's pretax income. With the Company anticipating increasingly favorable future results, management concluded that it is now probable that the \$18 million will be due to MEC.
- 3. A gain of \$1 million associated with retiring debt early using the proceeds of the Company's follow-on offering of 2.3 million shares of its common stock in July 1997.

Excluding these three items, 1997 fourth quarter income was \$7.8 million, 76% above the corresponding amount of \$4.4 million reported in 1996, or 51 cents per share versus 37 cents per share in the fourth quarter of 1996, a 38% increase. The number of shares used to compute per share amounts in the fourth quarter of 1997 increased 28% to 15.2 million from 11.8 million in the 1996 fourth quarter, primarily due to the new shares issued.

For fiscal 1997, the Company reported net income of \$31.4 million or \$2.40 per share versus \$16.6 million or \$1.41 per share in 1996 with 11% more shares used to calculate per share amounts. The improved results reflect solid operational growth and also the nonoperational items discussed above, including the full year net tax benefit of \$26.6 million or \$2.03 per share in 1997 and \$4.5 million or 38 cents per share in 1996.

Excluding the impact of the net tax benefits, the charge to discontinued operations and the extraordinary gain, income for fiscal 1997 increased 80% to \$21.8 million, or \$1.67 per share, from \$12.1 million, or \$1.03 per share in 1996. The per share amount increased 62%, on 11% more average shares outstanding in 1997.

Operating Results

Commenting on operating results, A. Thomas Bender, president and chief executive officer, said, "Each of our businesses closed out the year with impressive fourth quarter growth in revenue and operating income. For the year, our core medical device businesses each grew their revenue at a record pace with CooperVision up 31% and CooperSurgical up 44%. Hospital Group of America exceeded our expectations for 1997 top line performance, growing 23% over last year.

"The quarterly operating income increase reflects our strong revenue growth combined with favorable product mix changes and manufacturing efficiencies at CooperVision and CooperSurgical and improved utilization of the HGA facilities."

#### Business Unit Performance

## P&L OPERATING HIGHLIGHTS BY BUSINESS UNIT

Quarter Ended October 31,

(\$'s in millions)

Revenue			Operating Income					
	1997	1996	% Inc.	1997	1996	% Inc.	%Revenue 1997	%Revenue 1996
CVI CSI HGA	\$19.1 7.1 14.3	\$13.7 5.1 12.4	39% 39% 15%	\$6.9 0.7 1.9	\$5.6 0.6 1.3	24% 13% 43%	36% 10% 13%	41% 12% 11%
Subtotal	40.5	31.2	30%	9.5	7.5	26%	23%	24%
HQ expense				(1.5)	(1.9)			
TOTAL	\$40.5 =======	\$31.2 =====	30%	\$8.0 ====	\$5.6 ====	43% ===	20%	18% ====

Twelve Months Ended October 31,

(\$'s in Millions)

	Revenue				0perati	ng Inc	ome	
			%			%	%Revenue	%Revenue
	1997	1996	Inc.	1997	1996	Inc.	1997	1996
CVI	\$64.0	\$48.9	31%	\$23.1	\$19.1	21%	36%	39%
CSI	24.8	17.2	44%	2.5	1.6	49%	10%	10%
HGA	52.7	43.0	23%	6.0	2.6	133%	11%	6%
Subtotal	141.5	109.1	30%	31.6	23.3	35%	22%	21%
HQ expense				(5.8)	(6.5)			
TOTAL	\$141.5	\$109.1	30%	\$25.8	\$16.8	53%	18%	15%
	=====	=====	===	=====	======	===	===	===

Cooper Vision

Shortly after the end of the 1997 fiscal year, the Company completed the acquisition of Aspect Vision Care, Ltd. of Southampton, England, a privately-held manufacturer of high-quality contact lenses sold primarily in the United Kingdom and other European countries. Cooper paid approximately 'L'30 million, or \$51.0 million at the date of the closing in cash and notes, and will pay an additional amount after 3 years based on performance over that period. Aspect will operate under its current name and management as a part of CooperVision (CVI). Aspect Vision's revenues in its first full year with CooperVision are expected to be approximately \$45 to \$50 million. The acquisition is expected to be nondilutive during Aspect's first 12 months as part of Cooper and highly accretive in the longer term.

The Aspect acquisition is the second transaction completed within the last year that expands CooperVision's global reach. In January, CVI signed an agreement with Rohto Pharmaceuticals, Ltd., a leading Japanese supplier of nonprescription ophthalmic products, giving Rohto exclusive marketing rights to CooperVision's line of products when approved by the Japanese government.

Continued strong growth from the Preference Toric brand led CVI's year-to-year 39% revenue gain in the fourth quarter. The products that CVI actively markets -- Hydrasoft, Preference Toric, Preference, Natural Touch and CooperFlex -- grew 46% during the year and together now represent nearly 70% of the unit's annual sales.

During 1997, Preference Toric sales grew more than 70%. Sales of all CVI toric lenses increased 40% during fiscal 1997 and now represent over 50% of CVI's business.

Sales of CVI's planned replacement products aimed at the fastest growing segment of the contact lens market grew 55% during the year and represent about 40% of its business.

CVI's fourth quarter operating income margins declined, compared with the same period in 1996, for two reasons. First, CVI recorded a \$350 thousand accrual for a potential environmental cleanup at one of its locations. Second, it incurred marketing and sales costs ahead of the expected fiscal 1998 second quarter launch of its new Frequency-55 monthly disposable sphere and toric products. CVI will enter a new customer segment with these products: practitioners who prefer to have their patients replace lenses monthly or more frequently.

## Cooper Surgical

CSI's revenue grew 39% in the fourth quarter and 44% for fiscal 1997 due to continued strong sales of gynecological devices, especially those from the acquisitions completed over the past two years: Unimar, Inc., Marlow Surgical Technologies, and the RUMI product line. Sales of gynecology products grew 56% over 1996. Operating income increased 49% in fiscal 1997 compared with the previous year, as revenue grew faster than expenses. Also gross margins on acquired products improved due to a shift to in-house manufacturing.

CSI recently announced that pending FDA clearance, it plans to introduce during the first quarter of fiscal 1998, the first in a series of new hardware and software products using digital imaging to improve the diagnosis and screening of cancer of the cervix. A formal launch event is planned for the American College of Obstetricians and Gynecologists meeting in May.

#### Hospital Group of America

HGA's fourth quarter showed continued strong growth in both revenue and operating income due largely to continued improvement at Hampton Hospital. For the year, revenue grew 23% and operating income more than doubled. Operating income margins in the fourth quarter reached 13%, and exceeded 10% for the year, above industry norms. HGA's management service division, formed earlier this year, provides psychiatric management services under seven service contracts. The division continued to aggressively pursue contracts to manage psychiatric programs throughout the country during the quarter.

In 1997, HGA operating trends continued to show rising inpatient admissions, a decline in length of stay and increases in outpatient visits consistent with the trends in the business since 1995.

#### HOSPITAL GROUP OF AMERICA

#### Three-Year Trend in Operating Statistics

	1997	1996	1995
	1337	1330	1333
Acute Admissions	6,326	5,353	4,782
Residential Admissions	54	0	0
TOTAL	6,380	5,353	4,782
Combined Length of Stay (days)	11.5	11.9	13.0
Acute Average Daily Census	187	175	171
Residential Averge Daily Census*	24	0	0
TOTAL	212	175	171
Outpatient Average Daily Visits	288	172	106
Revenue (\$'s millions)	\$52.7	\$43.0	\$41.8
Operating Income (\$'s millions)	\$6.0	\$2.6	\$.9

<sup>\*</sup>Opened on April 2, 1997

Statements in this press release that are not based on historical fact may be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of forward-looking terminology such as "may", "will", "expect", "estimate", "anticipate", "continue" or similar terms. Certain statements in the Company's periodic and other filings with the Securities and Exchange Commission, including all the statements under the headings "Risk Factors" and "Recent Developments" in the Prospectus and Prospectus Supplement for shares of the Company's common stock attached as an exhibit to a Form 8-K filed July 23, 1997, constitute cautionary statements identifying important factors that could cause actual results to differ materially from those contained in the forward-looking statements. Additional factors that could cause or contribute to differences include: major changes in business conditions and the economy in general, loss of key members of senior management, new competitive inroads, costs to integrate acquisitions, potential foreign exchange exposure, decisions to invest in research and development projects, dilution to earnings per share associated with acquisitions or stock issuance, regulatory issues, unexpected changes in reimbursement rates and payor mix, environmental clean-up costs above those already accrued, unforeseen litigation and decisions to divest businesses. Future results are also dependent on each of the Company's business units meeting specific objectives.

The Cooper Companies, Inc. and its subsidiaries develop, manufacture and market specialty healthcare products and services. Corporate offices are located in Irvine and Pleasanton, Calif.

CooperVision, Inc., headquartered in Irvine, Calif., with manufacturing facilities in Huntington Beach, Calif., Rochester, N.Y., Toronto Canada and Southampton, England, markets a broad range of contact lenses for the vision care market. CooperSurgical, Inc., headquartered in Shelton, Conn., markets diagnostic and surgical instruments, equipment and accessories for the gynecological market. Hospital Group of America, Inc. provides psychiatric services through facilities in Delaware, Illinois, Indiana and New Jersey and satellite locations.

NOTE: A toll free interactive telephone system at 1-800-334-1986 provides stock quotes, recent press releases and financial data. The Company's Internet address is www.coopercos.com.

CooperFlex, Hydrasoft, Preference, Natural Touch, RUMI and Cerveillance are trademarks of The Cooper Companies, Inc., its subsidiaries or affiliates.

[FINANCIALS FOLLOW]

# THE COOPER COMPANIES, INC. AND SUBSIDIARIES Consolidated Condensed Statements of Income (In thousands, except per share figures) (Unaudited)

	Three Months Ended October 31,		Years Ended Otober 31,	
	1997 	1996	1997 	1996
Net sales of products Net service revenue	\$ 26,161 14,324	\$18,779 12,457	\$ 88,769 52,704	\$66,118 43,013
Net operating revenue		31,236	141,473	109,131
Cost of products sold Cost of services provided Selling, general and administrative expense Research and development expense Amortization of intangibles	7,913	5,659 11,071 8,090 289 532	27,325 46,538 38,337 1,739 1,745	19,911 40,235 29,717 1,176 1,249
Income from operations	8,008	5,595	25,789	16,843
Interest expense Other income, net	395 172	1,347 177	4,214 209	5,312 584
Income from continuing operations before income taxes (Benefit of) income taxes		4,425 (4,048)	21,784 (26,606)	12,115 (4,488)
Income from continuing operations before extraordinary items Loss from sale of discontinued operations		8,473	48,390 (18,000)	16,603
Income before extraordinary items Extraordinary items	14,521 992	8,473	30,390 992	16,603 -
Net income	\$ 15,513 ======	\$ 8,473	\$ 31,382 ======	\$16,603
Earnings per share: Continuing operations before extraordinary items Discontinued operations Extraordinary items	\$ 2.14 (1.19) 0.07	\$ 0.72	\$ 3.70 (1.38) 0.08	
Earnings per share	\$ 1.02	\$ 0.72	\$ 2.40	\$ 1.41
Number of shares used to compute earnings per share Memo earnings per share data: Income from continuing operations before	15,169	11,820	13,071	11,761
income taxes	\$ 0.51 =====	\$ 0.37 =====	\$ 1.67 ======	\$ 1.03 =====

## THE COOPER COMPANIES, INC. AND SUBSIDIARIES Consolidated Condensed Balance Sheets (In thousands) (Unaudited)

ASSETS	October 31, 1997	October 31, 1996
Current assets:     Cash and cash equivalents     Trade receivables, net     Inventories     Other current assets      Total current assets  Property, plant and equipment, net Intangibles, net Other assets	\$ 18,249 27,469 15,096 7,755 	\$ 6,837 21,650 10,363 3,645  42,495  34,674 21,468 4,272
	\$175,298 ======	\$102,909 ======
LIABILITIES AND STOCKHOL	DERS' EQUITY	
Current liabilities: Short-term debt Other current liabilities  Total current liabilities  Long-term debt	\$ 447 33,170  33,617  9,125	32,464 33,308 47,920
Other liabilities  Total liabilities	21,023  63,765	6,351  87,579
Stockholders' equity	111,533  \$175,298 =======	15,330