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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
    Washington, D.C. }2054
                FORM 10-Q
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(X) Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For Quarterly Period Ended April 30, 1996
( ) Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number 1-8597

-     -         -             -                 -                     -                         - 

The Cooper Companies, Inc.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)
(Address of principal executive offices)
(Zip Code)
Registrant's telephone number, including area code
(510) 460-3600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

```
        Yes X No _-.--
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Indicate the number of shares outstanding of each of issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.10 par value
11,656,833 Shares
Class
Outstanding at
May 31, 1996

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PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS THE COOPER COMPANIES, INC. AND SUBSIDIARIES Consolidated Condensed Statement of Income (In thousands, except per share figures) (Unaudited)

|  | Three Months Ended April 30, |  | Six Months Ended April 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| Net sales of products | \$15,784 | \$12,854 | \$29, 338 | \$25,572 |
| Net service revenue | 10,991 | 10,940 | 19,686 | 21,432 |
| Net operating revenue | 26,775 | 23,794 | 49, 024 | 47,004 |
| Cost of products sold | 4,604 | 4, 079 | 8,745 | 8,311 |
| Cost of services provided | 9,991 | 10,263 | 19,137 | 20,367 |
| Selling, general and administrative expense | 7,585 | 6,916 | 14,344 | 13,531 |
| Research and development expense | 316 | 808 | 593 | 1,875 |
| Amortization of intangibles | 204 | 210 | 431 | 422 |
| Income from operations | 4, 075 | 1,518 | 5,774 | 2,498 |
| Credits from settlements of disputes, net | 56 | 140 | 223 | 468 |
| Interest expense | 1,268 | 1,190 | 2,562 | 2,280 |
| Other income, net | 77 | 175 | 182 | 300 |
| Income before income taxes | 2,940 | 643 | 3,617 | 986 |
| Provision for income taxes | 131 | 38 | 156 | 106 |
| Net income | \$ 2,809 | \$ 605 | \$ 3,461 | \$ 880 |
| Earnings per share | \$ 0.24 | \$ 0.05 | \$ 0.30 | \$ 0.08 |
| Average number of common shares used to compute earnings per share | 11,724 | 11,591 | 11,715 | 11,592 |

See accompanying notes.

## THE COOPER COMPANIES, INC. AND SUBSIDIARIES Consolidated Condensed Balance Sheet (In thousands) <br> (Unaudited)

|  |  | $\begin{gathered} \text { April 30, } \\ 1996 \end{gathered}$ |  | $\begin{aligned} & \text { ber 31, } \\ & 995 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents |  | \$ 1,894 | \$ | 11,207 |
| Trade receivables, net |  | 22,053 |  | 17,717 |
| Inventories |  | 10,606 |  | 9,570 |
| Other current assets |  | 1,757 |  | 2,734 |
| Total current assets |  | 36,310 |  | 41, 228 |
| Property, plant and equipment at cost |  | 47,190 |  | 46,597 |
| Less, accumulated depreciation and amortization |  | 13,587 |  | 12,535 |
|  |  | 33,603 |  | 34, 062 |
| Goodwill and other intangibles, net |  | 21,963 |  | 14,933 |
| Other assets |  | 1,615 |  | 1,769 |
|  |  | 93,491 | \$ | 91,992 |
| LIABILITIES AND STOCKHOLDERS' |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Borrowings under line of credit | \$ | 3,483 | \$ | 1,025 |
| Current installments of long-term debt |  | 794 |  | 2,288 |
| Accounts payable |  | 5,552 |  | 5,730 |
| Employee compensation, benefits and severance |  | 5,048 |  | 6,978 |
| Other accrued liabilities |  | 9,442 |  | 13,596 |
| Income taxes payable |  | 10,089 |  | 9,996 |
| Total current liabilities |  | 34,408 |  | 39,613 |
| Long-term debt |  | 48,260 |  | 43,490 |
| Other noncurrent liabilities |  | 8,998 |  | 10,638 |
| Total liabilities |  | 91,666 |  | 93,741 |
| Stockholders' equity (deficit): |  |  |  |  |
| Common stock, \$.10 par value |  | 1,165 |  | 1,158 |
| Additional paid-in capital |  | 183,960 |  | 83, 840 |
| Translation adjustments |  | (347) |  | (333) |
| Accumulated deficit |  | $(182,953)$ |  | 86,414) |
| Total stockholders' equity (deficit) |  | 1,825 |  | 1,749) |
|  |  | 93,491 | \$ | 91,992 |

[^0]|  | Six | ded |
| :---: | :---: | :---: |
|  | 1996 | 1995 |
| Net cash used by operating activities | \$ (7,358) | \$ (5, 958) |
| Cash flows from investing activities: |  |  |
| Sales of assets and businesses | 43 | 121 |
| Unimar acquisition | $(3,596)$ | - |
| Proceeds from Progressions Settlement, recorded as a reduction to goodwill | 224 | - |
| Sales of temporary investments | 31 | 37 |
| Purchases of property, plant and equipment | (743) | (840) |
| Net cash used by investing activities | $(4,041)$ | (682) |
| Cash flows from financing activities: |  |  |
| Proceeds from line of credit, net | 2,458 | 1,395 |
| Proceeds from long-term note | 1,320 | - |
| Payments of current installments of long-term debt | $(1,773)$ | (573) |
| Proceeds from restricted stock and exercise of warrants and options | 81 | - |
| Net cash provided by financing activities | 2,086 | 822 |
| Net decrease in cash and cash equivalents | $(9,313)$ | $(5,818)$ |
| Cash and cash equivalents - beginning of period | 11,207 | 10,320 |
| Cash and cash equivalents - end of period | \$ 1,894 | \$ 4,502 |
| Cash paid for: |  |  |
| Interest | \$ 2,399 | \$ 2,300 |
| Income taxes | \$ 63 | \$ 129 |

Supplemental schedule of noncash investing and financing activities: In April 1996, the Company purchased certain assets and assumed certain liabilities of Unimar, Inc., by paying $\$ 4$ million in cash and issuing $\$ 4$ million of notes for the balance.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES<br>Notes to Consolidated Condensed Financial Statements<br>(Unaudited)

Note 1. General
The Cooper Companies, Inc., (together with its subsidiaries, the "Company") develops, manufactures and markets healthcare products, including a range of contact lenses and diagnostic and surgical instruments and accessories. The Company also provides healthcare services through the ownership of psychiatric facilities, by providing outpatient and other ancillary services and, through May 1995, managing other psychiatric facilities.

During interim periods, the Company follows the accounting policies set forth in its Annual Report on Form 10-K filed with the Securities and Exchange Commission. Readers are encouraged to refer to the Company's Form 10-K for the fiscal year ended October 31, 1995 when reviewing this Form 10-Q. Quarterly results reported herein are not necessarily indicative of results to be expected for other quarters.

In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments necessary to present fairly the Company's consolidated financial position as of April 30, 1996 and October 31, 1995 and the consolidated results of its operations for the three- and six-month periods ended April 30, 1996 and 1995, and its consolidated cash flows for the six months ended April 30, 1996 and 1995. With the exception of certain adjustments discussed in Part I, Item 2 under "Settlement of disputes, net," such adjustments consist only of normal and recurring adjustments.

Note 2. Inventories
Inventories are stated at the lower of cost, determined on a first in, first out or average cost basis, or market.

The components of inventories are as follows:

|  | $\begin{gathered} \text { April } 30 \\ 1996 \end{gathered}$ | $\begin{gathered} \text { October 31, } \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (In thousands) |  |
| Raw materials | \$ 2,281 | \$ 2,212 |
| Work-in-process | 1,044 | 1,114 |
| Finished goods | 7,281 | 6,244 |
|  | \$10,606 | \$ 9,570 |

THE COOPER COMPANIES, INC. AND SUBSIDIARIES<br>Notes to Consolidated Condensed Financial Statements<br>(Unaudited)

Note 3. Long-Term Debt
Long-term debt consists of the following:

|  | $\begin{gathered} \text { April } 30, \\ 1996 \end{gathered}$ | $\begin{gathered} \text { October 31, } \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (In thousands) |  |
| 10\% Senior Subordinated |  |  |
| Secured Notes due 2003 | \$24,543 | \$24,816 |
| 10-5/8\% Convertible Sub- |  |  |
| ordinated Reset Debentures due 2005 | 9,217 | 9,215 |
| HGA term loan | 11,009 | 9,889 |
| HGA Industrial Revenue Bonds | - | 1,458 |
| $12 \%$ Notes for Unimar Acquisition due April 1999 ("Unimar |  |  |
| Notes") ( | 4,000 | - |
| Capitalized leases | 285 | 400 |
|  | 49,054 | 45,778 |
| Less, current installments | 794 | 2,288 |
|  | \$48, 260 | \$43,490 |

The outstanding principle of the HGA Industrial Revenue Bonds of $\$ 1.3$ million was repaid on December 29, 1995, and the amount was rolled into the HGA loan due August 1997. In April 1999, the Company may, at its option, extinguish \$800,000 principal amount of Unimar Notes plus unpaid interest by issuing shares of its common stock valued at the then fair market value per share.

Note 4. Acquisitions
In April 1996, the Company acquired Unimar, Inc., a leading provider of specialized disposable medical devices for gynecology, for $\$ 8$ million in cash and notes. Sales of Unimar products totaling $\$ 331$ thousand were included in the Company's results for the three months ended April 30, 1996. Goodwill on the purchase has initially been recorded in the amount of $\$ 7.5$ million, which is being amortized over 20 years. As part of the acquisition, the Company granted a warrant to purchase 83,333 shares of the Company's common stock at $\$ 11.375$ per share. The exercisable period of the warrant is from April 11, 1999 to June 10, 1999. The number of shares and the exercise price per share are subject to adjustment as provided in the warrant.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES
Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

References to Note numbers below are references to the Notes to Consolidated Condensed Financial Statements of the Company located in Item 1. herein.

RESULTS OF OPERATIONS
Three and Six Months Ended April 30, 1996 Compared with Three and Six Months Ended April 30, 1995.

NET SALES OF PRODUCTS: Net sales of products increased by $\$ 2.9$ million or $23 \%$ and $\$ 3.8$ million or $15 \%$ for the three and six months ended April 30, 1996, respectively.

|  | Three Months Ended April 30, |  |  | Six Months Ended April 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | \% Incr. (Decrease) | 1996 | 1995 | \% Incr. (Decrease) |
| CVI* | \$12,158 | \$10, 030 | 21\% | \$22,228 | \$19,352 | 15\% |
| CSI** | 3,626 | 2,824 | 28\% | 7,110 | 6,204 | 15\% |
| CVP*** | - | - | N/A | - | 16 | N/A |
|  | \$15,784 | \$12,854 | 23\% | \$29,338 | \$25,572 | 15\% |

* CVI = CooperVision, Inc.
** CSI = CooperSurgical, Inc.
*** CVP = CooperVision Pharmaceuticals, Inc.

Net sales of CVI increased both domestically and in Canada. The primary contributors to the growth included increased sales of the Preference(R) spherical and Preference Toric(TM) product lines, which grew approximately $78 \%$ in the aggregate over the comparable six-month period. Sales of toric lenses to correct astigmatism, CVI's leading product group, have grown by $34 \%$ year to year and now account for approximately one-half of its sales. These increases were partially offset by anticipated decreases in sales of more mature product lines.

Net sales of CSI increased $15 \%$ in the first six months of fiscal 1996 vs. the first six months of fiscal 1995. Its gynecology product lines (which include LEEP(TM) instruments) grew by approximately $24 \%$. The increase was primarily due to increases in sales of LEEP(TM) instruments which grew $19 \%$ and sales of Unimar and Blairden products which were acquired in April 1996 and June 1995, respectively. The increased sales of gynecology products were offset primarily by reduced sales of endoscopy and other nonstrategic products. CSI's sales mix continued to shift toward its gynecology product line, which accounted for more than $75 \%$ of its sales.

## THE COOPER COMPANIES, INC. AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

NET SERVICE REVENUE: Hospital Group of America, Inc.'s ("HGA") net service revenue consists of the following:
(Dollars in 000's)

|  | Three Months Ended April 30, |  |  | Six Months Ended April 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | \% Incr./ (Decrease) | 1996 | 1995 | \% Incr./ <br> (Decrease) |
| Net patient |  |  |  |  |  |  |
| revenue | \$10, 991 | \$10,440 | 5\% | \$19, 686 | \$20,432 | (4\%) |
| Management |  |  |  |  |  |  |
| fees | - | 500 | - | - | 1,000 | - |
|  | \$10, 991 | \$10,940 | -\% | \$19,686 | \$21,432 | (8\%) |

Net patient revenue increased by $\$ 551$ thousand, or $5 \%$, and decreased by $\$ 746$ thousand, or $4 \%$, vs. the second quarter and first half of 1995, respectively. Revenue continues to be pressured by the current industry trend towards increased managed care, which results in decreased daily rates and declines in average lengths of stay. Management has mitigated those pressures by increasing the number of admissions to its hospitals, and by increasing outpatient and other ancillary services. Late in the first quarter 1996, a transition of the medical staff began at Hampton Hospital as a result of the settlement of a dispute with a physician group that formerly staffed it. Before the changeover period, Hampton's revenue declined significantly. Since the changeover, Hampton's revenue has improved in each subsequent month. Management fees in 1995 resulted from a contract to manage three psychiatric facilities. The contract expired by its terms in May 1995.

COST OF PRODUCTS SOLD: Gross profit (net sales of products less cost of products sold) as a percentage of net sales of products ("margin") was as follows:

|  | Margin \% |  | Margin \% |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Three Months Ended | Six Months Ended |  |  |
| April 30, |  |  |  |  |

Margin for CVI has increased due to production efficiencies, including those associated with higher production volumes, and a favorable product mix, reflecting the growth in sales of toric contact lenses, which have higher margins.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES
Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

COST OF SERVICES PROVIDED: Cost of services provided represents all of the costs (other than financing costs and amortization of intangibles) incurred by HGA in generating net service revenue. The result of subtracting cost of services provided from net service revenue is a profit of $\$ 1$ million, or $9 \%$, of net service revenue in the second quarter of 1996 and $\$ 549$ thousand, or $3 \%$, in the first half of 1996. The corresponding profits were $\$ 677$ thousand, or $6 \%$ of net service revenue, and \$1.1 million, or 5\%, in the three- and six-month periods ended April 30, 1995, respectively. The decreased percentage of profit for the six months ended April 30, 1996, is primarily attributable to a reduction in revenue explained above, partially offset by a $\$ 1.2$ million reduction in cost of services provided.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSE: Selling, general and administrative (SG\&A) expenses by business unit and corporate were as follows:

|  | Three Months Ended April 30, |  |  | Six Months Ended April 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | \% Incr. (Decr.) | 1996 | 1995 | \% Incr. <br> (Decr.) |
| CVI | \$ 4,353 | \$ 3,941 | 10\% | \$ 8,516 | \$ 7,818 | 9\% |
| CSI | 1,433 | 1,336 | 7\% | 2,714 | 2,679 | 1\% |
| CVP | - | 24 | N/A | - | 37 | N/A |
| Corporate/ |  |  |  |  |  |  |
| Other | 1,799 | 1,615 | 11\% | 3,114 | 2,997 | 4\% |
|  | \$ 7,585 | \$ 6,916 | 10\% | \$14, 344 | \$13,531 | 6\% |

SG\&A expenses for the three- and six-month periods have increased $10 \%$ and $6 \%$ from the prior year's three- and six-month periods, respectively, largely as a result of the higher costs associated with higher sales of products, including incremental costs in the second quarter of 1996 associated with the newly acquired Unimar business.

RESEARCH AND DEVELOPMENT EXPENSE: Research and development expense was \$316 thousand and $\$ 593$ thousand for the three and six months ended April 30, 1996, respectively. The comparable prior year research and development expense was $\$ 808$ thousand and \$1.9 million, respectively. The decreases are primarily attributable to the Company's decision to discontinue development activity related to CVP's calcium channel blocker, Caloptic(TM). A \$387 thousand decrease at CSI is primarily related to the discontinuation in May 1995 of the development and evaluation of a thermal endometrial ablation technology.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES
Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

The Company currently anticipates that the level of spending on research and development has stabilized. The Company focuses on acquiring products which will be marketable immediately or in the short-term, rather than funding longer-term, higher risk research and development projects.

INCOME FROM OPERATIONS: As a result of the variances discussed above, income from operations improved by $\$ 2.6$ million or $168 \%$ and $\$ 3.3$ million or $131 \%$ for the three and six months, respectively. Income (loss) from operations by business unit and corporate was as follows:

|  | (Dollars in 000's)    <br> Three Months Ended    <br> April 30, Six Months Ended   <br> April 30,    |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | $\begin{aligned} & \text { Incr. } \\ & \text { (Decr.) } \end{aligned}$ |  | 1996 |  | 1995 | $\begin{aligned} & \text { Incr. } \\ & \text { (Decr.) } \end{aligned}$ |
| CVI | \$ 4,651 | \$ 3, 066 | \$ 1,585 |  | 7,880 | \$ | 5,660 | \$ 2, 220 |
| CSI | 281 | (179) | 460 |  | 573 |  | (244) | 817 |
| CVP | (6) | (379) | 373 |  | (11) |  | (883) | 872 |
| HGA | 948 | 622 | 326 |  | 446 |  | 956 | (510) |
| Corporate/ |  |  |  |  |  |  |  |  |
| Other | $(1,799)$ | $(1,612)$ | (187) |  | $(3,114)$ |  | $(2,991)$ | (123) |
|  | \$ 4,075 | \$ 1,518 | \$ 2,557 |  | 5,774 |  | 2,498 | \$ 3,276 |

SETTLEMENT OF DISPUTES: In the first six months of 1996 , the Company recorded a credit to income of $\$ 223$ thousand related to the agreement which settled cross claims between HGA and Progressions Health Systems, Inc. ("Progressions") related to purchase price adjustments (which were credited to goodwill) and other disputes. Pursuant to this agreement, HGA received $\$ 447$ thousand in the first six months of 1996 of which $\$ 223$ thousand has been credited to settlement of disputes. In the first six months of 1995 , the Company recorded a credit of $\$ 468$ thousand resulting from 1) adjustments to certain estimated accruals for disputes no longer required and 2) the recording of a portion of the settlement of certain other disputes.

INTEREST EXPENSE: The increase in interest expense for the three- and six-month periods ended April 30, 1996 over the comparable 1995 periods is primarily related to:

1. Interest on the line of credit at CVI on which the Company did not draw funds until the second quarter of 1995; and
2. Accreted interest related to the settlement of a dispute.

THE COOPER COMPANIES, INC. AND SUBSIDIARIES
Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

PROVISION FOR INCOME TAXES: The provision for income taxes in the three and six months ended April 30, 1996 and 1995 reflects primarily state income and franchise taxes.

EARNINGS PER SHARE: Earnings per share are based on the weighted average number of common and common equivalent shares outstanding during the respective periods.

## CAPITAL RESOURCES \& LIQUIDITY

The Company's financial condition stabilized significantly in fiscal 1995 and this trend continued as the Company recorded a $131 \%$ improvement in operating income, to $\$ 5.8$ million in the first six months of $1996 \mathrm{v} . \$ 2.5$ million in the first six months of 1995. Also, with net income of $\$ 2.8$ million in the second quarter 1996, the Company returned to a positive stockholders' equity position. As expected, $\$ 7.4$ million of cash was used by operating activities in the first six months of 1996. Operating cash flow improved to a positive $\$ 400$ thousand in the second quarter from the $\$ 7.8$ million used in the first quarter, which is typically the Company's weakest cash flow quarter. The primary uses of cash in operating activities in the six-month period included payments of $\$ 4.4$ million associated with the settlement of certain disputes, payments totaling \$2.0 million to fund fiscal 1995 entitlements under the Company's annual bonus plans and increased investments in receivables and inventory of approximately $\$ 4.2$ million in the aggregate. Of the $\$ 3.6$ million increase in receivables, $\$ 2.8$ million occurred at Hospital Group of America ("HGA"). A shift in payor mix resulted in a larger percentage of revenue being generated from typically slower-paying state agencies. In addition, a $26 \%$ increase in HGA revenue in the second quarter vs. the first quarter of 1996 contributed to the increased receivable balance. Approximately $\$ 820$ thousand has been paid in the first six months of 1996 related to restructuring costs accrued in fiscal 1995. The \$600 thousand increase in inventory, which occurred primarily at CVI, was required to provide adequate inventory levels for anticipated increased sales of existing products in succeeding quarters and the future launch of new products. The Company acquired Unimar, Inc. in April 1996 for $\$ 8$ million in cash and notes. Net cash of $\$ 3.6$ million was invested, and $\$ 4$ million of notes due in three years bearing interest of $12 \%$ were issued. The cash was obtained through cash on hand and a draw down on the line of credit. The Unimar product line contributed $\$ 331$ thousand of revenue since being acquired in mid-April 1996. The Company currently anticipates that operating cash flows of its existing businesses will be positive for the remaining six months of fiscal 1996, and that cash requirements for operating activities and the repayment of the line of credit will be met through cash generated by its established operating businesses.

The Company is evaluating other acquisition opportunities which, if consummated, would be funded by a combination of cash then on hand, financing vehicles now in place and other methods of raising additional capital, currently being explored.

FISCAL YEAR 1996 BUSINESS OUTLOOK: The following statements and any mention of them above are based on current expectations that contain a number of risks and uncertainties. These statements are forward-looking and actual results may differ materially. Factors that could cause or contribute to such differences include: major changes in business conditions and the economy in general, new competitive inroads, changes in governmental medical reimbursement programs, unforeseen litigation, changes in interest rates, any decision to divest certain businesses and the cost of acquisition activity, particularly in the event of a large acquisition that is not ultimately completed.

The Company anticipates that its earnings per share for fiscal 1996 will range from $\$ 1.00$ to $\$ 1.10$ per share, which includes an anticipated beneficial effect of a deferred tax benefit of 20 cents per share (assuming it achieves its current projection for earnings before taxes), and its revenue will achieve double-digit growth based mainly on these expectations:

CooperVision sales will grow at mid-teens percentages during fiscal 1996 as it continues to gain significant market share in the toric segment of the global contact lens market.

CooperSurgical will benefit from its second quarter of 1996 acquisition of Unimar, and income from operations will reach $10 \%$ of sales in the combined businesses for the full year.

HGA will outperform its 1995 operating results based on its strong second quarter performance, the turnaround at Hampton Hospital and the addition of its new outpatient clinics.

## PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

Exhibit
Number Description

11 Calculation of Earnings Per Share.
27
Financial Data Schedule.
(b) The Company filed the following report on Form 8-K during the period from February 1, 1996 to April 30, 1996.

Date
of Report Item Reported
March 5, 1996

Item 5. Other Events.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Cooper Companies, Inc.
(Registrant)

Executive Vice President, Treasurer and Chief Financial Officer

## STATEMENT OF DIFFERENCES

The registered trademark symbol shall be expressed as ..... ( R )
The trademark symbol shall be expressed as ..... (TM)

## Index of Exhibits

Calculation of Earnings Per Share.
Financial Data Schedule.

Exhibit 11
THE COOPER COMPANIES, INC. AND SUBSIDIARIES
Calculation of Earnings Per Share (In thousands, except per share figures) (Unaudited)


6-MOS
ОСТ-31-1996
NOV-01-1995 APR-30-1996

1,894
0
24, 075
2,022
10,606
36,310
47,190
13,587
93,491
34,408
48,260
1,165
0
0
660
93,491
29,338
49, 024
8,745
27, 882
0
0
2,562
3,617
156
3,461
$0^{0}$
3,461
. 30
. 29


[^0]:    See accompanying notes.

