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### SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 2, 1997

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### THE COOPER COMPANIES, INC.

(Exact name of registrant as specified in its charter)

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Delaware1-859794-2657368(State or other jurisdiction<br/>of incorporation)(IRS Employer<br/>Identification No.)

6140 Stoneridge Mall Road, Suite 590, Pleasanton, California 94588 (Address of principal executive offices)

> (510) 460-3600 (Registrant's telephone number, including area code)

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ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Financial statements.
  - Audited Financial Statements for Contact Lens Technologies Limited for the year ended 31 March 1997.
  - (2) Audited Financial Statements for New Focus Health Care Limited for the Year ended 31 March 1997.
  - (3) Audited Financial Statements for Contact Lens Technologies Limited for the period 1 April 1997 to 31 October 1997.
  - (4) Audited Financial Statements for New Focus Health Care Limited for the period 1 April 1997 to 31 October 1997.
  - (5) Unaudited Financial Statements for Contact Lens Technologies Limited for the period 1 April 1996 to 31 October 1996.
  - (6) Unaudited Financial Statements for New Focus Health Care Limited for the period 1 April 1996 to 31 October 1996.
- (b) Pro forma financial information.
  - (1) Unaudited pro forma financial information for The Cooper Companies, Inc. for the year ended October 31, 1997.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE COOPER COMPANIES, INC.

By /s/ Stephen C. Whiteford

Stephen C. Whiteford Vice President and Corporate Controller (Principal Accounting Officer)

Dated: February 13, 1998

CONTACT LENS TECHNOLOGIES LIMITED REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

# DIRECTORS

A D Galley

- I R Bussey
- G Fryling

### SECRETARY

# I R Bussey

COMPANY NUMBER 02908056

# REGISTERED OFFICE

Unit 2, Southpoint, Hamble, Southampton, Hampshire, S03 5RF

CONTENTS	PAGES
Directors' Report Auditors' Report Profit and Loss Account Cash Flow Statement Balance Sheet	1 2 3 4
Notes to the Financial Statements	6-13

### DIRECTORS' REPORT

The directors present their report and the financial statements for the year ended 31 March 1997.

### PRINCIPAL ACTIVITIES

The company's principal activity continues to be that of contact lens technology, manufacture of machinery and wholesaling of contact lenses.

On 3 December 1997 Coopervision Inc., took over Contact Lens Technologies Limited.

#### DIRECTORS

The directors who served during the year and their beneficial interests in the company's issued ordinary share capital were:

		NUMBER OF SHARES		
		1997	1996	
G H Galley	(Resigned 02-12-97)	400	400	
A D Galley B Bevis	(Resigned 02-12-97)	350 200	350 200	

In addition I R Bussey and G Fryling were appointed directors of the company on 2 December 1997.

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- -- select suitable accounting policies and then apply them consistently;
- -- make judgements and estimates that are reasonable and prudent;
- -- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS

The existing auditors, Leonard Gold Chartered Accountants, will be replaced by KPMG in accordance with section 388 of the Companies Act 1985.

This report was approved by the board on 10 February 1998 in accordance with the provisions of Part VII of the Companies Act 1985, as amended, relating to small companies.

Signed by order of the board of directors.

/s/ I R BUSSEY I R Bussey SECRETARY

10 FEBRUARY 1998

#### CONTACT LENS TECHNOLOGIES LIMITED

We have audited the financial statements of Contact Lens Technologies Limited. These financial statements are the responsibility of Contact Lens Technologies Limited's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in the United Kingdom, which are substantially consistent with those of the United States. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of Contact Lens Technologies Limited at 31 March 1997 and 1996, and the results of their operations and their cash flows for each of the years in the three-year period ended 31 March 1997, in conformity with generally accepted accounting principles in the United Kingdom.

Generally accepted accounting principles in the United Kingdom vary in certain significant respects from generally accepted accounting principles in the United States. Application of generally accepted accepted accounting principles in the United States would have affected results of operations for each of the years in the three year period ended 31 March 1997 and shareholders' equity as at 31 March 1997 and 1996, to the extent summarised in note 19 to the financial statements.

/s/ LEONARD GOLD LEONARD GOLD CHARTERED ACCOUNTANTS Registered Auditors 24 Landport Terrace Portsmouth Hampshire PO1 2RG 10 FEBRUARY 1998

### CONTACT LENS TECHNOLOGIES LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1997

	NOTES	1997  'L'	1996  'L'	1995  'L'
TURNOVER COST OF SALES		1,251,124 (930,357)	415,777 (314,781)	
GROSS PROFITADMINISTRATIVE EXPENSES		320,767 (306,671)	100,996 (148,821)	
OTHER OPERATING INCOME	3	14,096 347,245	(47,825) 186,206	
OPERATING PROFIT PROFIT ON SALE OF FIXED ASSETS		361,341 16,475	138,381	
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST		377,816 (67,266)	138,381 (13,345)	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION TAX ON PROFIT ON ORDINARY ACTIVITIES	4	310,550 (110,477)	125,036 (35,750)	 
RETAINED PROFIT FOR THE YEAR	11	'L'200,073 =======	'L'89,286 ======	'L' ========

The results in the profit and loss account relate to continuing operations.

There were no recognised gains or losses other than those included in the profit and loss account.

The notes on pages 6 to 13 form part of these financial statements.

	NOTES	1997	1996
		'L'	'L'
FIXED ASSETS Tangible assets	5	909,743	860,769
CURRENT ASSETS Stocks Debtors Cash at bank	6 7	237,298 386,516 2,114	44,223 283,593 
CREDITORS: Amounts falling due within one year	8	625,928 (943,447)	327,816 (747,091)
Net current liabilities		(317,519)	(419,275)
TOTAL ASSETS LESS CURRENT LIABILITIES CREDITORS:		592,224	441,494
Amounts falling due after more than one year	8	(301,865)	(325,458)
Deferred taxation	9		(25,750)
NET ASSETS		'L'290,359 =======	'L'90,286 ======
CAPITAL AND RESERVES Called up share capital Profit and loss account	10 11	1,000 289,359	1,000 89,286
Shareholders' Funds	12	'L'290,359 ======	'L'90,286 ======

Approved by the board of directors on 10 February, 1998 and signed on its behalf. These accounts are prepared in accordance with the provisions of Part VII of the Companies Act 1985, as amended, relating to small companies.

/S/ A D GALLEY ..... A D Galley Director

/S/ I R BUSSEY I R Bussey Director

The notes on pages 6 to 13 form part of these financial statements.

# CONTACT LENS TECHNOLOGIES LIMITED

### CASH FLOW STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

	NOTE		97		1996	19	
		'L'	'L'	'L'	'L'	'L'	 'L'
NET CASH INFLOW FROM OPERATIONS ACTIVITIES RETURNS ON INVESTMENT AND SERVICING OF FINANCE	16		372,193		42,575		209,481
Interest paid			(72,822)		(4,366)		
Corporation tax paid CAPITAL EXPENDITURE AND FINANCIAL INVESTMENTS			(9,822)				
Payments to acquire tangible fixed assets Receipts from sale of tangible		(193,679)		(884,612)		(209,481)	
fixed assets		62,000		221,446			
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE FINANCING Issue of ordinary share			(131,679)		(663,166)		(209,481)
capital Bank loan advance Bank loan repayments		 (29,093)		600 365,000 (3,042)			
NET CASH (OUTFLOW)/INFLOW FROM FINANCING			(29,093)		362,558		
INCREASE/(DECREASE) IN CASH	17		L'128,777		'L'(262,399) =======		'L' ======

The notes on pages 6 to 13 form part of these financial statements.

#### 1. ACCOUNTING POLICIES

#### BASIS OF PREPARATION OF ACCOUNTS

The financial statements are prepared under the historical cost convention and incorporate the results of the principal activity which is described in the directors' report and which is continuing.

### TURNOVER

Turnover comprises the invoiced value of goods and services supplied by the company, net of Value Added Tax and trade discounts.

### TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Improvements to property	20% per annum straight line
Plant and equipment	15% per annum straight line
Purpose built equipment	15% per annum straight line
Fixtures and fittings	15% per annum straight line
	33% per annum straight line

The freehold property is maintained as a matter of company policy, by a continual repair programme, such that the residual value of the property is at least equal to its book value.

#### STOCKS

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Translation in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating result.

### DEFERRED TAXATION

Provision is made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes using the liability method, only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

# CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

# 2. OPERATING PROFIT

The operating profit is stated after charging:

	1997	1996	1995
	'L'	'L'	'L'
Depreciation of tangible fixed assets owned by the company	00 180	11,878	
Directors' emoluments remuneration		15,000	
Equipment hireAuditors' remuneration	 2,040	12,796 2,405	
	======	======	======

# 3. OTHER OPERATING INCOME

	1997	1996	1995
	'L'	'L'	'L'
Rent received	52,000	13,000	
Hire of equipment	120,000	18,206	
Technology licence		150,000	
Optical Sciences Inc. settlement			
Commission received	10,051		
	'L'347,245	'L'181,206	'L'
	=======	=======	=======

### 4. TAXATION

'L'	'L'
10,000	
) 25,750	
35,750	
'L'35,750	'L' ========
	) 25,750 35,750 

# 5. TANGIBLE FIXED ASSETS

	FREEHOLD PROPERTY	IMPROVEMENTS TO PROPERTY	PLANT AND EQUIPMENT
	'L'	'L'	'L'
COST			
At 1 April 1996	365,000	5,000	42,539
DEPRECIATION		0.40	4 750
At 1 April 1996		249	4,753
Charge for year		996	6,384
		4 045	
		1,245	11,137
NET BOOK VALUES			
	11265 000	11 4 751	11 27 796
	=======================================	============	==================
At 31 March 1996 At 31 March 1997	'L'365,000 'L'365,000 =======	'L'4,751 'L'3,755 =======	'L'37,786 'L'31,402 =======

	PURPOSE BUILT EQUIPMENT	FIXTURES AND FITTINGS	COMPUTER EQUIPMENT	TOTALS
	'L'	'L'	'L'	'L'
COST				
At 1 April 1996	457,288		2,820	872,677
Additions	185,297	5,051	3,331	193,679
Disposals	(45,525)			(45,525)
	597,060	5,051	6,151	1,020,801
DEPRECIATION				
At 1 April 1996	6,492		384	11,878
Charge for year	89,640	420	1,740	99,180
	96,132	420	2,124	111,058
NET BOOK VALUES			11 10 400	
At 31 March 1996	'L'450,796		'L'2,436	'L'860,769
At 31 March 1997	'L'500,928	'L'4,631	'L'4,027	'L'909,743

6.	STOCKS	

	1997		1996
	'L'		'L'
Contact lenses Packing and labels		23,008 4,290	35,067 9,156
	'L'23	37,298 ======	'L' 44,223
7. DEBTORS			
	1997	199	96
	'L'	'L	1 -
Due within one year: Value added tax Trade debtors Other debtors	. 309,895	153, 127, 2,	652 400
	'L'386,516 ======	'L'283, ======	593

There were no amounts falling due after more than one year.

8. CREDITORS

	AMOUNTS FALLING DUE WITHIN ONE YEAR		AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	
	1997 1996		1997	1996
	'L'	'L'	'L'	'L'
Bank loans and overdraft (secured)	166,736	298,899	301,865	325,458
Corporation tax	136,405	10,000		
Director's current account	73	148,857		
Trade creditors	9,471	107,745		
Accruals	139,601	27,937		
Other taxes and social security	42,703	950		
Other creditors		70,000		
Due to related company	448,458	82,703		
	'L'943,447	'L'747,091	'L'301,865	'L'325,458
	===============	==============		===========

The bank loan is repayable by equal monthly instalments over 10 years commencing February 1995 with 'L'149,735 being due after five years.

Of the creditors 'L'468,601 are secured.

# CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

# 9. DEFERRED TAXATION

	PROVIDED	FOR	NOT PROVIDED FOR		
	1997 1996		1997	1996	
	'L'	'L'	'L'	'L'	
Depreciation of fixed assets Accrued royalties and interest	43,000 (43,000)	31,000 (5,250)			
	'L'	'L'25,750	'L'	'L'	

### 10. CALLED UP SHARE CAPITAL

	1997	1996
Authorised Ordinary shares of 'L'1 each	'L'5,000,000	'L'5,000,000
Ordinary shares of 'L'1 each	'L' 1,000	'L' 1,000

# 11. PROFIT AND LOSS ACCOUNT

	1997	1996
	'L'	'L'
Balance at 1 April 1996 Retained profit for the year	89,286 200,073	 89,286
Balance at 31 March 1997	'L'289,359	'L' 89,286

### 12. RECONCILIATION AND MOVEMENT IN SHAREHOLDERS FUNDS

	1997	1996
	'L'	'L'
Profit for the year New shares issued during the year	200,073 	89,286 998
New additions during the year Shareholders funds at 1 April 1996	200,073 90,286	90,284 2
Shareholders funds at 31 March 1997	'L' 290,359	'L' 90,286

#### 13. RELATED PARTY TRANSACTIONS

During the year the company acquired 'L'1,001,473 (1996: 'L'233,601) of contact lenses from Aspect Vision Care Limited. It also received rent of 'L'52,000 (1996: 'L'13,000) and equipment rentals of 'L'120,000 (1996: 'L'18,206). Aspect Vision Care Limited is controlled by common directors, G H and A D Galley, and of which B Bevis is also a director.

#### 14. CONTROLLING PARTY

The directors as disclosed in the directors' report are the controlling party by virtue of their 95% holding in the equity share capital of the company on 31 March 1997.

### 15. POST BALANCE SHEET EVENTS

The financial statements take into consideration events occurring between 31 March 1997 and the date of their approval by the board of directors.

16. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1997 1996		1995
	'L'	'L'	'L'
Operating profit Depreciation charges	361,341 99,180	138,381 11,878	
Increase in debtors	(193,075) (102,923)	(44,223) (283,192)	
Increase in creditors	207,670	219, 731 <sup>°</sup>	209,481
Net cash inflow from operating activities	'L' 372,193	'L' 42,575	'L'209,481

### 17. ANALYSIS OF CHANGES IN NET DEBT

	AT 31.3.95	CASH FLOWS	OTHER CHARGES	AT 31.3.96	CASH FLOWS	OTHER CHARGES	AT 31.3.97
	'L'	'L'	'L'	'L'	'L'	'L'	'L'
Cash in hand and at bank Bank overdraft		(262,399)		 (262,399)	2,114 126,663		2,114 (135,736)
Bank loans		(262,399) 3,042	(365,000)	(262,399) (361,958)	128,777 29,093		(133,622) (332,865)
TOTAL	'L'	'L'(259,357)	'L'(365,000)	'L'(624,357)	'L'157,870	'L' =========	'L' (466,487)

#### CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

### 18. RECONCILIATION OF NET CASH FLOWS TO MOVEMENT IN NET DEBT

	19	997	1996			1995
	'L'	'L'	'L'	'L'	'L'	'L'
Increase/(decrease) in cash in the period Cash outflow from repayment	128,777		(262,399)			
of bank loans	29,093		3,042			
New bank loan		157,870 		(259,357) (365,000)		
Movement in net debt in the year		157,870	(	(624,357)		
Net debt at 1 April 1996		(624,357)				
Net debt at 31 March 1997		'L'(466,487) ========	'L'( ====	(624,357) ======		'L' =======

# 19a. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN UK AND US GENERALLY ACCEPTED ACCOUNTING PRINCIPLES

The Company's financial statements are prepared in accordance with generally accepted accounting principles applicable in the United Kingdom (UK GAAP), which differ in cerain significant respects from those applicable in the United States (US GAAP). The following are the main differences which are relevant to the Company's financial statements.

### CAPITALISATION OF INTEREST

Interest incurred as part of the cost of contructing fixed assets is capitalised and amortised over the life of the asset under UK GAAP. In accordance with common UK practice, the company does not capitalise such interest in its financial statements.

#### FREEHOLD PROPERTY DEPRECIATION

Under certain circumstances UK GAAP does not require freehold properties to be depreciated. US GAAP requires that freehold properties must be depreciated over their useful economic lives.

#### DEFERRED TAXATION

Under UK GAAP deferred taxes are accounted for to the extent that it is considered probable that a liability or asset will crystallise in the foreseeable future. Under US GAAP, deferred taxes are accounted for on all timing differences and a valuation allowance is established in respect of those deferred tax assets where it is more likely than not that some portion will remain unrealised.

### b. ADJUSTMENT TO UK PROFITS AND SHAREHOLDERS EQUITY FOR US GAAP

Approximate effect on profit after taxation of significant differences between UK GAAP and US  $\ensuremath{\mathsf{GAAP}}$ 

	31 MARCH, 1997	31 MARCH 1996	31 MARCH 1995
	 'L'	 'L'	 'L'
Profit after taxation under UK GAAP	200,073	89,286	
Capitalisation of interest		13,345	
Depreciation on interest capitalised	(2,002)		
Freehold property depreciation	(9,125)	(1,521)	
Tax effect on the foregoing adjustments	661	(4,404)	
Deferred tax	(3,047)	(2,759)	
Profit after tax under US GAAP	'L'186,560	'L'93,947 =======	'L' ========

Approximate effect on profit after taxation of significant differences between UK GAAP and US GAAP.

	31 MARCH 1997	31 MARCH 1996
	-	-
Shareholders' equity under UK GAAPUS GAAP adjustments:	290,359	90,286
Capitalisation of interest	13,345	13,345
Depreciation on interest capitalised	(2,002)	
Freehold property depreciation	(10,646)	(1,521)
Tax effect on the foregoing adjustments	(3,743)	(4,404)
Deferred tax	(5,806)	(2,759)
Shareholders' equity under US GAAP	'L'281,507	'L'94,947

### C. BASIS OF PREPARATION OF CASH FLOW STATEMENT

The company's cash flow statement is prepared in accordance with UK Financial Reporting Standard No 1 (Revised) 'Cash Flow Statements' (FRS 1-Revised), the objectives and principles of which are similar to those set out in Statement of Financial Accounting Standards 95, 'Statement of Cash Flows' (SFAS 95) under US GAAP. The principal differences between FRS 1 (Revised) and SFAS 95 relate to classification. Under FRS 1 (Revised), the company presents its cash flows for (a) operating activities; (b) returns on investment and servicing of finance; (c) taxation; (d) capital expenditure and financial investment; and (e) financing activities. SFAS 95 requires only three categories of cash flow activity (a) operating; (b) investing; and (c) financing.

Cash flows from taxation and returns on investment and servicing of finance under FRS 1 (Revised) would be included as operating activities under SFAS 95. Under FRS 1 (Revised) cash includes only cash in hand plus deposits repayable on demand, less overdrafts repayable on demand. Under SFAS 95 cash and cash equivalents include all highly liquid short term investments with original maturities of three months or less.

### NEW FOCUS HEALTH CARE LIMITED

REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

DIRECTORS

A D Galley I R Bussey G Fryling

### SECRETARY

I R Bussey

COMPANY NUMBER 01847802

# REGISTERED OFFICE

Unit 2, South Point, Hamble, Southampton, Hampshire, S031  $4 \mbox{RF}$ 

CONTENTS	Pages
Directors' Report	1-2
Auditors' Report	3
Consolidated Profit and Loss Account	4
Consolidated Balance Sheet	5
Company Balance Sheet	6
Consolidated Cashflow Statement	7
Notes to the Financial Statements	8-21

#### DIRECTORS' REPORT

### - -----

The directors present their report and the financial statements for the year ended 31 March 1997.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The group's principal activities and those of its trading subsidiaries continues to be those of manufacturers and wholesalers of contact lenses. The directors are satisfied with the results of the group for the year and expect further growth and increasing profits in the coming year.

The performance of the three trading subsidiaries, Aspect Vision Care Limited, Aspect Speciality Limited and Aspect Vision Italia SRL is also considered satisfactory with all three operating profitably during the year. Aspect Speciality Limited has since the year end transferred its trade to Aspect Vision Care Limited and ceased trading.

On 3 December 1997 CooperVision Inc. took over New Focus Health Care Limited.

#### RESULTS AND DIVIDENDS

The consolidated profit for the year, after taxation and minority interest, amounted to 'L'2,120,139. The directors recommend that no dividend be paid and that the balance be carried forward.

#### FIXED ASSETS

The movement in fixed assets during the year are set out in notes 10 and 11 to the financial statements. In addition the Aspect Vision Care Limited purchased a freehold property for 'L'783,350 on 2 June 1997.

#### DIRECTORS

The directors who served during the year and their beneficial interests in the company's issued ordinary share capital were:

	Number of Shares	
	1997	1996
G H Galley (resigned 2 December 1997) W T Brooker (resigned 2 December 1997) A D Galley	241,303 241,303 241,302	241,303 241,303 241,302

In addition I R Bussey and G Fryling were appointed directors of the company on 2 December 1997.

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
   state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

### DIRECTORS' REPORT (CONTINUED)

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The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### EMPLOYEES

The group is committed to communication with employees throughout the group by its system of keeping employees informed of developments and progress through briefings by management and widely distributed news and information bulletins.

The group's aim is to meet the obligations of the code of good practice on the employment of disabled people. Full and fair consideration is given to disabled applicants for employment and training, and career development is encouraged on the basis of their aptitude and abilities.

#### POLICY ON PAYMENT OF CREDITORS

It is group policy not to follow a particular code but, in respect of all of its suppliers to settle the terms of payment when agreeing each transaction; to ensure that suppliers are made aware of the terms of payment; and to abide by those terms.

#### TAXATION STATUS OF THE COMPANY

The company is a close company within the provisions of Section 414, Income and Corporation Taxes Act 1988.

#### AUDITORS

The auditors, Leonard Gold Chartered Accountants, will be proposed for reappointment in accordance with section 385 of the Companies Act 1985.

Signed by order of the board of directors,

/s/ I R BUSSEY - ------I R BUSSEY SECRETARY

10 FEBRUARY 1998

- -----

We have audited the financial statements of New Focus Health Care Limited and subsidiaries. These consolidated financial statements are the responsibility of New Focus Health Care Limited's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards in the United Kingdom, which are substantially consistent with those of the United States. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the consolidated financial statements referred to above present fairly, in all material respects, the financial position of New Focus Health Care Limited at 31 March 1997 and 1996, and the results of their operations and their cash flows for each of the years in the three-year period ended 31 March 1997, in conformity with generally accepted accounting principles in the United Kingdom.

Generally accepted accounting principles in the United Kingdom vary in certain significant respects from generally accepted accounting principles in the United States. Application of generally accepted accounting principles in the United States would have affected results of operations for each of the years in the three year period ended 31 March 1997 and shareholders' equity as at 31 March 1997 and 1996, to the extent summarised in note 29 to the consolidated financial statements.

/s/ LEONARD GOLD

Leonard Gold Chartered Accountants Registered Auditors 24 Landport Terrace Portsmouth Hampshire P01 2RG

10 FEBRUARY 1998

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 1997

- -----

	Notes	1997	1996	1995
		'L'	······ 'L'	 'L'
TURNOVER	2	16,929,483	10,533,835	6,257,844
COST OF SALES		(7,525,409)	(5,910,462)	(3,384,325)
GROSS PROFIT		9,404,074	4,623,373	2,873,519
DISTRIBUTION COSTS		(689,844)	(561,201)	(332,617)
ADMINISTRATIVE EXPENSES		(5,667,807)	(4,301,036)	(2,183,442)
		3,046,423	(238,864)	357,460
OTHER OPERATING INCOME	4	154,378	99,636	35,382
OPERATING PROFIT/(LOSS)		3,200,801	(139,228)	392,842
EXCEPTIONAL ITEM	7	2,176,229	755,733	-
INTEREST RECEIVABLE		994	8,270	1,835
INTEREST PAYABLE	5	(428,092)	(307,572)	(109,700)
PROFIT ON ORDINARY ACTIVITIES BEF TAXATION	ORE	4,949,932	317,203	284,977
TAX ON PROFIT ON ORDINARY ACTIVITIES	8	(1,703,398)	(182,841)	(97,024)
PROFIT FOR THE FINANCIAL YEAR		3,246,534	134,362	187,953
MINORITY INTEREST		(1,126,395)	(165,065)	(42,094)
RETAINED PROFIT/(LOSS) FOR THE YEAR	17	'L'2,120,139 =======	'L'(30,703) ========	'L'145,859 ========

The results in the profit and loss account relate to continuing operations.

There were no recognised gains or losses other than those included in the profit and loss account.

The notes on pages 8 to 21 form part of these financial statements.

# CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 1997

------

	Notes		1996
		'L'	'L'
FIXED ASSETS			
Tangible Assets	10	4,043,222	1,693,840
CURRENT ASSETS Stocks	12	3,701,011	1,546,883
Debtors Cash at Bank and In Hand	13	6,415,593 476,584	3,713,260 173,798
		10,593,188	5,433,941
CREDITORS: Amounts falling due within one year	14	(9,177,340)	(5,327,241)
NET CURRENT ASSETS		1,415,848	106,700
TOTAL ASSETS LESS CURRENT LIABILITIES		5,459,070	1,800,540
CREDITORS:			
Amounts falling due after more than one year	14	(1,456,018)	(994,987)
NET ASSETS		'L'4,003,052	
CAPITAL AND RESERVES			
Called up Share Capital Share Premium Account	15 16	1	7,239 317,761
Profit and Loss Account	17	2,350,851	230,712
Shareholders' Funds	18	2,675,851	555,712
Minority Interest		1,327,201	249,841
		'L'4,003,052	'L'805,553
		======	

APPROVED BY THE BOARD ON 10 FEBRUARY 1998

/s/ A D GALLEY

A D GALLEY -- DIRECTOR

### /s/ I R BUSSEY

I R BUSSEY -- DIRECTOR

The notes on pages 8 to 21 form part of these financial statements.

# COMPANY BALANCE SHEET AS AT 31 MARCH 1997

-----

	Notes	1997 'L'	1996 
FIXED ASSETS Investments	11	1,118,556	1,118,556
CURRENT ASSETS Debtors	13	284,059	286,176
CREDITORS: Amounts falling due within one year	14	(1,450)	(41,710)
NET CURRENT ASSETS		282,609	244,466
NET ASSETS		'L'1,401,165 ========	'L'1,363,022 ======
CAPITAL AND RESERVES			
Called up Share Capital Share Premium Profit and Loss Account	15 16 17	7,239 317,761 1,076,165	7,239 317,761 1,038,022
Shareholders' Funds	18	'L'1,401,165	'L'1,363,022

APPROVED BY THE BOARD ON 10 FEBRUARY 1998

/s/ A D GALLEY

A D GALLEY -- DIRECTOR

/s/ I R BUSSEY

I R BUSSEY -- DIRECTOR

The notes on pages 8 to 21 form part of these financial statements.

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 1997

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	Notes	1997		199			1995
		'L'	'L'	 'L'	 'L'	'L'	····
NET CASH INFLOW FROM OPERATING ACTIVITIES	26		2,481,228		1,469,815		490,159
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest Received Interest Paid Interest Element of Finance Lease Rental Payments		994 (202,969) (73,489)		8,270 (165,787) (29,794)		1,835 (88,817) (20,883)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			(275,464)		(187,311)		(107,865)
TAXATION Corporation Tax Paid ACT Received		(107,864) 412		(98,987) -		(5,108) -	
TAX PAID			(107,452)		(98,987)		(5,108)
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT Payment/(Receipts) to Acquire Minority Interest Payments to acquire Tangible Fixed Assets Receipts from Sales of Tangible Fixed Assets Purchase of Subsidiary Fixed Assets		(49,035) (2,438,726) 37,318 -		74,093 (803,165) 71,390 (36,976)		- (657,541) 14,750 -	
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE			(2,450,443)		(694,658)		(642,791)
FINANCING Bank Loan Advance Bank Loan Repayment Finance Lease and Hire Purchase Repayment		665,000 (116,495) (345,621)		(76,786) (187,499)		500,000 (10,180) (158,908)	
NET CASH INFLOW/(OUTFLOW) FROM FINANCING			202,884		(264,285)		330,912
(DECREASE)/INCREASE IN CASH	27		'L'(149,247) ========		'L'224,574 =======		'L'65,307 =======

The notes on pages 8 to 21 form part of these financial statements.

#### 1. ACCOUNTING POLICIES

#### BASIS OF PREPARATION OF ACCOUNTS

The financial statements are prepared in accordance with applicable accounting standards, and incorporate the results of the principal activities which are described in the directors' report and which are continuing. There have been no changes in accounting policies during the year.

#### CONSOLIDATION

The consolidated financial statements include the results of New Focus Health Care Limited and its subsidiary undertakings drawn up to 31 March 1997. No profit and loss account for the company has been presented for New Focus Health Care Limited as permitted by Section 230 of the Companies Act 4985.

TURNOVER

Turnover comprises the invoiced value of goods and services sold exclusive of Value Added Tax.

TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Short Leasehold Properties	- over the term of the lease
Plant, Equipment and Fittings	- 3-7 years
Motor Vehicles	- 4 years

The freehold property is maintained as a matter of company policy, by a continual repair programme, such that the residual value of the property is at least equal to its book value.

Goodwill on Consolidation

The excess of the cost of acquisition over the fair value of the underlying net assets is written off to profit and loss account in the year in which it arises.

Stocks

Stocks are valued at the lower of cost, based on normal levels of activity, and net realisable value, (inclusive of a proportion of appropriate overheads).

### \_\_\_\_\_

### 1. ACCOUNTING POLICIES (CONTINUED)

#### DEFERRED TAXATION

Provision is made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes using the liability method, only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

#### RESEARCH AND DEVELOPMENT

Expenditure on research and development is written off against profits in the period in which it is incurred.

#### FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transactions. Exchange differences are taken into account in arriving at the operating results.

The profit and loss accounts of overseas operations are translated into sterling at the average rate. The balance sheet of the overseas operation is translated into sterling at the closing rate.

Exchange differences arising from the translation of the results of overseas operations are recorded in the profit and loss account.

### LEASING AND HIRE PURCHASE

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets and depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods.

Rentals paid under operating teases are charged to the profit and loss account as incurred.

#### PENSION SCHEME

The group operates group personal pension schemes for the benefit of the employees, and the pension charge represents the amounts payable by the group to the schemes in respect of the year.

#### 2. TURNOVER BY GEOGRAPHICAL REGION

	1997	1996	1995
	'L'	'L'	'L'
United Kingdom	9,066,178	6,080,426	3,837,984
Europe	5,979,053	3,708,049	2,238,520
Rest of the World	1,884,252	745,360	181,340
	'L'16,929,483	'L'10,533,835	'L'6,257,844

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

### - ------

# 3. OPERATING PROFIT

The operating profit/(loss) is stated after charging:

	1997	1996	1995
	'L'	'L'	'L'
Goodwill written off	210,965	658,741	
Depreciation of tangible fixed assets			
- owned by the company	405,359	200,217	103,181
- under hire purchase and finance	,		
lease contracts	255,134	131,551	75,579
- Loss/(Profit) on disposal of	2007201	101/001	,
fixed assets	3,427	(14,730)	(3,985)
	,	( , ,	( )
Hire of Equipment	59,400	50,569	31,309
Other Operating Lease Rentals	142,687	156,218	99,052
Auditors' remuneration	39,679	41,389	13,682
	=======	======	=======

# 4. OTHER OPERATING INCOME

	1997	1996	1995
	'L'	'L'	'L'
Sale of Business	6,800	2,109	
Commission	144,703	81,390	35,382
Postage and Freight	2,875		
Royalties	'	16,000	
Sundry Receipts		137	
	'L'154,378	'L'99,636	'L'35,382
	=========	========	========

### 5. INTEREST PAYABLE

	1997	1996	1995
	'L'	'L'	'L'
On Bank Loans, Overdrafts and Other Loans			
repayable within five years, by	(0,000)		
instalments	(8,922)	3,447	-
repayable within five years, not by			
instalments	301,130	218,721	74,655
<ul> <li>repayable wholly or partly in more</li> </ul>			
than five years	66,256	56,705	14,162
on hire purchase and finance lease	00,200	00,100	,
charges	69,628	28,699	20,883
charges	09,020	20,099	20,005
			11100 700
	'L'428,092	'L'307,572	'L'109,700
	==========	==========	=========

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

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6. STAFF COSTS

	1997	1996	1995
	'L'	'L'	'L'
The average weekly number of employees, including directors, during the year was:			
Manufacturing	344	199	98
Sales	73	54	41
Directors	5	5	5
	422	258	144
	========	========	========
STAFF COSTS (FOR THE ABOVE PERSONS):			
Directors' Remuneration	194,120	198,086	140,076
Directors' Benefits in Kind	,	29,141	,
Directors' Social Security Costs		19,023	
Directors' Pension Contributions	16,229	13,044	8,441
Other Wages and Salaries (including	,		
social security costs)	6,797,548	3,927,409	1,857,282
Other Pension Costs	107,344	68,347	32,998
	'L'7,163,486	'L'4,255,050	'L'2,075,501
	============	=================	===========

Of the above directors' remuneration 'L'182,120 (1996: 'L'186,086 and 1995: 'L'80,076) was paid by a subsidiary undertaking.

	1997	1996	1995
	'L'	 'L'	'L'
Directors' Emoluments			
Aggregate Emoluments Company Pension Contributions to	222,099	227,227	162,492
Money Purchase Schemes	16,229	13,044	8,441
	'L'238,328	'L'240,271	'L'170,933

	Number	Number	Number
Number of Directors who are members of a Money Purchase Scheme	3 ======	3 ======	1
Emoluments of Highest Paid Director	1997  'L'	1996  'L'	1995  'L'
Aggregate Emoluments Company Pension Contributions to	81,639	79,429	70,943
Money Purchase Scheme	6,120 ======	7,434	

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

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7. EXCEPTIONAL ITEMS

	1997	1996 	1995
Settlement of Trade Dispute	'L'2,125,406	'L'755,733 =======	'L' - =======
8. TAXATION			
	1997  'L'	1996  'L'	1995  'L'
UK CURRENT YEAR TAXATION			
UK CORPORATION TAX AT 33% DEFERRED		534,266 (353,000)	97,000
	1,699,800	181,266	97,000
PRIOR YEARS Corporation Tax	3,598	1,575	24
	'L'1,703,398 =======	'L'182,841 =======	'L'97,024 =======

#### 9. PROFIT ATTRIBUTABLE TO THE MEMBERS OF THE PARENT COMPANY

The profit dealt with in the accounts of the parent company amounted to 'L'38,143 (1996: 'L'311,048 profit and 1995: 'L'71,298 loss).

10. TANGIBLE FIXED ASSETS - GROUP

	Freehold Property	Short Leasehold Property	Plant, Equipment & Fittings	Motor Vehicles	Totals
	'L'	 'L'	'L'	'L'	'L'
COST					
At 1 April 1996		309,761	2,121,391	341,431	2,772,583
Additions	950,000	317,450	1,766,180	19,990	
Disposals			(547,865)	(36,375)	(584,240)
	950,000	627,211	3,339,706	325,046	5,241,963
DEPRECIATION					
At 1 April 1996		55,341	907,183	116,219	1,078,743
Charge for Year		80,519	493, 783	86,197	660, 493
Disposals			(522,197)	(18,298)	(540,495)
		135,854	878,769	184,118	1,198,741
NET BOOK VALUES					
At 31 March 1997	'L'950,000	'L'491,357	'L'2,460,937	'L'140,928	'L'4,043,222
At 31 March 1996		'L'254,420	'L'1,214,208	'L'225,212	'L'1,693,840
	=========	=========	==============	=========	==========

The net book value of tangible fixed assets include an amount of 'L'820,618 (1996:'L'471,331) in respect of assets held under finance leases and hire purchase contracts. Depreciation charged on these assets during the period amounted to'L'255,134 (1996: 'L'131,551).

At the balance sheet date the group had capital commitments amounting to <code>'L'264,733</code> (1996: <code>'L'505,934</code>) in respect of contracts approved by

the board and contracted for.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

# - -----

# 10. TANGIBLE FIXED ASSETS - GROUP (CONTINUED)

Included within fixed assets are fully depreciated assets with cost as follows:-

	1997  'L'	1996  'L'
Plant, Equipment and Fittings Motor Vehicles	89,623 35,000	562,687 -
	'L'124,623	'L'562,687 =======

# 11. INVESTMENTS - COMPANY

Investments in Subsidiary Undertakings:

	1997	1996
	· 'L'	 'L'
Cost at 1 April 1997 Provisions as at 1 April 1996	1,118,556 -	1,118,556 (577,735)
Movement on Provisions	1,118,556	540,821 577,735
Cost at 31 March 1997	'L'1,118,556 	'L'1,118,556 =======

Name 	Holding %	Country of Incorporation	Country of Registration
Aspect Vision Care Limited - Contact lens manufacture and distribution Aspect Vision Italia SRL - Contact	65.8%	England	Great Britain
lens distribution	70%	Italy	Italy
Aspect Speciality Limited - Contact lens distribution	75.5%	England	Great Britain
Focus Solutions Limited - Dormant Aspect Contact Lenses Limited	100%	England	Great Britain
- Dormant	100%	England	Great Britain
Averlan Company Limited - Dormant	100%	England	Great Britain

### 12. STOCKS - GROUP

	1997  'L'	1996  'L'
Lenses Materials Packaging and Labels Moulds Work in Progress Plant Stock	2,836,727 256,771 164,576 353,058 86,879 3,000 	1,223,734 96,333 99,037 80,978 46,801 - 'L'1,546,883

### - -----

# 13. DEBTORS - GROUP

	1997	1996
	'L'	'L'
Trade Debtors	3,502,689	2,473,120
Amounts due from Related Company	448,458	82,703
Prepayments	180,515	318,576
Other Debtors	1,729,931	273,436
Deferred Taxation (Note 19}	554,000	353,000
	'L'6,415,593	'L'3,500,835
	=================	=============

There were no amounts falling due after more than one year.

# DEBTORS - COMPANY

	1997  'L'	1996  'L'
Due within one year:		
Dividend Receivable Amounts Due from Group Undertakings	284,059	286,176
	'L'284,059 =======	'L'286,176 ========

There were no amounts falling due after more than one year.

### 14. CREDITORS - GROUP

Amounts falling due within one year		Amounts falling due after more than one year	
1997	1996		1996
 'L'	 'L'	 'L'	
917,510	423,625	797,527	290,874
275,079	197,512	289,546	97,840
2,330,800	534,266		
75,442	88,397		
755,617	398,065		
1,743,644	1,815,831		
2,296,903	1,393,593		
431,822	190,224		
205,523	128,376	368,945	170,300
			435,973
145,000	157,352		
, ,	, ,	, ,	'L'994,987
	due on 1997  'L' 917,510 275,079 2,330,800 75,442 755,617 1,743,644 2,296,903 431,822 205,523  145,000	due within one year 1997 1996  'L' 'L' 917,510 423,625 275,079 197,512 2,330,800 534,266 75,442 88,397 755,617 398,065 1,743,644 1,815,831 2,296,903 1,393,593 431,822 190,224 205,523 128,376  145,000 157,352  'L'9,177,340 'L'5,327,241	due within one year         due a than           1997         1996         1997           1997         1996         1997           'L'         'L'         'L'           917,510         423,625         797,527           275,079         197,512         289,546           2,330,800         534,266            755,617         398,065            1,743,644         1,815,831            2,296,903         1,393,593            431,822         190,224            145,000         157,352            'L'9,177,340         'L'5,327,241         'L'1,456,018

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14. CREDITORS - GROUP (CONTINUED)

The bank loan, overdrafts and directors' loan are secured by fixed and floating charges over the assets of the company.

The factoring account is secured by a floating charge over the company's sales ledger.

The finance leases and hire purchase contracts are all repayable within five years and are secured on the assets concerned. Bank loan repayments totalling 'L'381,284 are due after five years. The bank loans of 'L'639,905 and 'L'321,634 are repayable by instalments of 'L'8,130.64 and 'L'10,180 respectively to achieve repayment by September 2006 and February 2000.

Of the creditors 'L'3,035,279 (1996: 'L'1,407,916) are secured.

CREDITORS - COMPANY

	due wi one y	
	1997	1996
	'L'	'L'
Accruals and Deferred Income Amounts Due to Group Companies	1,450	2,668 39,042
Allounts Due to of oup companies	-	33,042
	'L'1,450	'L'41,710
	=======	========

There were no amounts falling due after more than one year.

15. CALLED UP SHARE CAPITAL

	19	97	1996	
	Authorised	Issued and Fully Paid	Authorised	Issued and Fully Paid
	·····	 'L'	'L'	 'L'
Ordinary Shares of 'L'0.01 Convertible Redeemable Preferred Ordinary Shares	500,000	7,239	500,000	7,239
of 'L'0.01 Preferred Ordinary Shares	900,000		900,000	
of 'L'0.01	1,600,000		1,600,000	
	'L'3,000,000 ======	'L'7,239 ======	'L'3,000,000 ======	'L'7,239 ======

### 16. SHARE PREMIUM ACCOUNT

There was no movement in the share premium account during the year.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

#### 

### 17. PROFIT AND LOSS ACCOUNT

	Group	Company
	'L'	'L'
Balance at 1 April 1996	230,712	1,038,022
Retained Profit For The Year	2,120,139	38,143
Delever at 04 Nevel 4007		
Balance at 31 March 1997	'L'2,350,851	'L'1,076,165
	================	

### 18. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS FUNDS

There was no movement in the shareholders' funds during the year except for the profit as set out in note 17.

### 19. DEFERRED TAX - GROUP

	Unprovided		Provided	
	1997	1996	1997	1996
	 'L'	 'L'	 'L'	 'L'
Accelerated Capital Allowance Finance Lease Payments Short Term Timing Difference	-	27,000 35,000	50,000 54,000 (658,000)	3,000 - (356,000)
	'L' - =======	'L'62,000 =======	'L'(554,000) =======	'L'(353,000) =======

#### 20. OPERATING LEASES - GROUP

At 31 March 1997 the group had the following commitments under non-cancellable operating leases as follows:-

	1997		:	1996	
	Land and Building	Other	Land and Building	Other	
	'L'	'L'	'L'	'L'	
Expiry Date: Within one year	43,500	53,015	6,000	-	
Between two and five years After more than five years	40,800 30,000	200,879	135,500 30,000	83,058	
	======	======	======	=======	

#### 21. CONTROLLING PARTY

The directors of the company, as disclosed in the Directors' Report, are the controlling party of New Focus Health Care Limited by virtue of their 100% holding in the equity share capital of the company on 31 March 1997.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

#### -----

### 22. RELATED PARTY TRANSACTIONS - GROUP

The group had the following transactions with Contact Lens Technologies Limited, a company of which G H Galley, A D Galley and B Bevis (directors of Aspect Vision Care Limited) are directors.

	1997	1996
	'L'	'L'
Sale of Contact Lenses	1,001,473	233,601
Rent of Property	52,000	13,000
Rent of Equipment	120,000	18,206
	=========	=======

In addition the company's directors own the patent rights along with B Bevis, I Atkinson and A Morland to the company's manufacturing process. Royalties of lOp per finished lens and 7p per finished mould are charged by the patent holders for their rights.

#### 23. CONTINGENT LIABILITIES - GROUP

Guarantees for deferred duty totalling <code>'L'60,000</code> have been given to H M Customs & Excise.

### CONTINGENT LIABILITIES - COMPANY

The company has provided unlimited guarantees in respect of bank borrowings of certain subsidiary undertakings. At 31 March 1997 this liability amounted to 'L'1,375,624 (1996: 'L'615,245).

#### 24. PENSION COMMITMENTS - GROUP

The group administers group personal pension schemes for its employees. The assets of the schemes are held separately from those of the group in independently administered funds.

### 25. POST BALANCE SHEET EVENTS

The financial statements take into consideration events occurring between 31 March 1997 and the date of their approval by the board of directors. A subsidiary undertaking purchased the freehold of the Thermo King premises in Hamble for 'L'783,350 on 2 June 1997.

### NEW FOCUS HEALTH CARE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

## - -----

# 26. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	1997	1996	1995
	'L'	'L'	'L'
Operating Profit/(Loss) Depreciation Charge	3,200,801 660,493	(139,228) 331,768	392,842 178,760
Loss/(Profit) on Disposal of Tangible Fixed Assets	3,427	(14,730)	(3,985)
Exceptional Item - Settlement of Trade Dispute (Increase)/Decrease in Stocks	2,176,229 (2,151,128)	755,733 127,585	(792,477)
Increase in Debtors Increase in Creditors	(2,501,745) 1,093,151	(1,411,818) 1,820,505	(232,803) 947,822
NET CASH INFLOW FROM OPERATING ACTIVITIES	'L'2,481,228 ======	'L'1,469,815 ========	'L'490,159 ========

## 27. ANALYSIS OF CHANGES IN NET DEBT

	At 1.4.94	Cash Flows	Other Changes	At 31.3.95	Cash Flows	Other Changes	At 31.3.96	Cash Flows
	'L'	····· 'L'	'L'	'L'	'L'	'L'	'L'	'L'
Cash in Hand and					.=			
at Bank Bank Overdraft	87 (417,635)	1,227 64,080	-	1,314 (353,555)	172,484 52,090	-	173,798 (301,465)	302,786 (452,033)
Bank Loans Hire Purchase	-	65,307 10,180	(500,000)	(489,820)	224,574 76,786	-	(413,034)	(149,247) 116,495
and Finance Lease	(28,950)	158,908	(480,590)	(350,632)	187,499	(132,219)	(295,352)	345,621
TOTAL	'L'(446,498) =======	'L'234,395 ======	'L'(980,590) ======	'L'(1,192,693)	'L'488,859 ======	'L'(132,219)	'L'(836,053) ======	'L'312,869

	Other Changes  'L'	At 31.3.97 
Cash in Hand and at Bank Bank Overdraft	-	476,564 (753,498)
Bank Loans Hire Purchase and Finance	(665,000)	(961,539)
Lease	(614,894)	(564,625)
TOTAL	'L'(1,279,894) ========	'L'(1,803,078) =======

### NEW FOCUS HEALTH CARE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

- -----

28. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT (NOTE 27)

	1997		1996		1995	
	'L'	'L'	L'	'L'	'L'	'L'
(Decrease) Increase in cash in the Period Cash Outflow from Repayment	(149,247)	)	224,574		65,307	
of Bank Loans Cash Outflow from Repayment of Hire Purchase and	116,495		76,786		10,180	
Finance Leases	345,621		187,499		158,908	
New Bank Loan	(65,000)	312,869		488,859	(500,000)	234,395
New Hire Purchase and Finance Leases	(614,894)	)	(132,219)	)	(480,590)	
		(1,279,894)	,	(132,219)	)	(980,590)
Movement in Net Debt in the Year Net Debt at 1 April 1996						(746,195) (446,498)
Net Debt at 31 March 1997	'L' ==	(1,803,078)	) <sup>1</sup>	'L'(836,053		(1,192,693)

19

#### NEW FOCUS HEALTH CARE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

29A. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN UK AND US GENERALLY ACCEPTED ACCOUNTING PRINCIPLES

The Group's financial statements are prepared in accordance with generally accepted accounting principles applicable in the United Kingdom (UK GAAP), which differ in certain significant respects from those applicable in the United States (US GAAP). The following are the main differences which are relevant to the Company's financial statements.

#### Goodwill

Under US GAAP goodwill arising on acquisitions accounted for under the purchase method is capitalised and amortized over its estimated useful life. Goodwill is amortized using the straight line method over periods up to 40 years. Under UK GAAP goodwill, the excess cost of acquisition over the fair value of the underlying net assets, may be written off to the profit and loss account in the year in which it arises.

#### DEFERRED TAXATION

Under UK GAAP deferred taxes are accounted for to the extent that it is considered probable that a liability or asset will crystallise in the foreseeable future. Under US GAAP, deferred taxes are accounted for on all timing differences and a valuation allowance is established in respect of those deferred tax assets where it is more likely than not that some portion will remain unrealised.

b. ADJUSTMENT TO UK PROFITS AND SHAREHOLDERS EQUITY FOR US GAAP

Approximate effect on profit after taxation of significant differences between UK GAAP and US GAAP:

	31 March 1997  'L'	31 March 1996  'L'	31 March 1995  'L'
Profit/(Loss) after taxation under			
UK GAAP	2,120,139	(30,703)	145,859
US GAAP adjustments:			
Capitalisation of goodwill	210,965	658,741	
Amortisation of goodwill	(65,874)	(34,922)	
Deferred tax	35,000	(101,000)	(11,000)
Minority Interest on the foregoing			
adjustments	(61,491)	(178,629)	3,758
Profit after tax under US GAAP	'L'2,238,739 ======	'L'313,487 =======	'L'138,617 =======

20

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1997

Approximate cumulative effect on shareholders' equity of significant differences between UK GAAP and US GAAP:

	31 March 1997	31 March 1996
	L	L
Shareholders' equity under UK GAAP US GAAP adjustments:	2,675,851	555,712
Capitalisation of goodwill	869,706	658,741
Amortisation of goodwill	(100,796)	(34,922)
Deferred tax	(10,000)	(45,000)
Minority Interest on the foregoing		
adjustments	(259,254)	(197,763)
Shareholders' equity under US GAAP	'L'3,175,507	'L'936,768
	===========	=========

#### c. BASIS OF PREPARATION OF CASH FLOW STATEMENT

The group's statement of cash flows is prepared in accordance with UK Financial Reporting Standard No 1 (Revised) "Cash Flow Statements" (FRS 1-Revised), the objectives and principles of which are similar to those set out in Statement of Financial Accounting Standards 95, "Statement of Cash Flows" (SFAS 95) under US GAAP. The principal differences between FRS 1 (Revised) and SFAS 95 relate to classification. Under FRS 1 (Revised), the company presents its cash flows for (a) operating activities; (b) returns on investment and servicing of finance; (c) taxation; (d) capital expenditure and financial investment; and (e) financing activities. SFAS 95 requires only three categories of cash flow activity (a) operating; (b) investing; and (c) financing.

Cash flows from taxation and returns on investment and servicing of finance under FRS 1 (Revised) would be included as operating activities under SFAS 95. Under FRS 1 (Revised) cash includes only cash in hand plus deposits repayable on demand, less overdrafts repayable on demand. Under SFAS 95 cash and cash equivalents include all highly liquid short term investments with original maturities of three months or less. In addition, under SFAS 95 changes in minority interests would be presented as a cash flow from operating activities.

21

## INDEX TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

PAGE

Company Information 1	
Report of the Directors	
Report of the Auditors 3	
Profit and Loss Account 4	
Balance Sheet	
Cash Flow Statement	
Notes to the Financial Statements	

## CONTACT LENS TECHNOLOGIES LIMITED COMPANY INFORMATION FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

DIRECTORS:	A Galley G Fryling I R Bussey
SECRETARY:	I R Bussey
REGISTERED OFFICE:	Unit 2 South Point Hamble Southhampton Hampshire SO31 4RF
REGISTERED NUMBER:	02908056 (England and Wales)
AUDITORS:	Leonard Gold Chartered Accountants Registered Auditors 24 Landport Terrace Portsmouth Hampshire PO1 2RG

#### REPORT OF THE DIRECTORS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

The directors present their report with the financial statements of the company for the period 1 April 1997 to 31 October 1997.

#### PRINCIPAL ACTIVITY

The principal activity, of the company in the period under review was that of contact lens technology, manufacture of machinery and wholesaling of contact lenses.

On 3 December 1997 Coopervision Inc took over the company.

#### DIRECTORS

The directors during the period under review were:

G H Galley (Resigned 2.12.97) A Galley B Bevis (Resigned 2.12.97)

In addition G Fryling and I R Bussey were appointed directors on 2 December 1997.

The beneficial interests of the directors holding office on 31 October 1997 in the issued share capital of the company were as follows:

	31.10.97	1.4.97
Ordinary I shares		
G H Galley	400	400
A Galley	350	350
B Bevis	200	200

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently:

- make judgments and estimates that are reasonable and prudent:

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS

The existing auditors, Leonard Gold Chartered Accountants, will be replaced by KPMG in accordance with Section 388 of the Companies Act 1985.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985, as amended, relating to small companies.

ON BEHALF OF THE BOARD:

/s/ I R BUSSEY - .... I R BUSSEY SECRETARY

Dated: 10 February 1998

#### CONTACT LENS TECHNOLOGIES LIMITED

#### REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF CONTACT LENS TECHNOLOGIES LIMITED

We have audited the financial statements on pages four to thirteen which have been prepared under the historical cost convention and the accounting policies set out on page seven.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 October 1997 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985, as amended.

/s/ LEONARD GOLD

Leonard Gold Chartered Accountants Registered Auditors 24 Landport Terrace Portsmouth Hampshire PO1 2RG

Dated: 10 FEBRUARY 1998

## PROFIT AND LOSS ACCOUNT FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

		PERIOD 1.4.97 TO 31.10.97	YEAR ENDED 31.3.97
	Notes	······ 'L'	'L'
	NOLES		
TURNOVER	2	2,727,904	1,251,124
Cost of sales		1,966,748	930,357
GROSS PROFIT		761,156	320,767
Administrative expenses		462,257	290,196
		298,899	30,571
Other operating income		281,346	347,245
OPERATING PROFIT	3	580,245	377,816
Interest payable and similar charges		40,110	67,266
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		540,135	310,550
Tax on profit on ordinary activities	4	172,282	110,477
PROFIT FOR THE FINANCIAL PERIOD AFTER TAXATION		367,853	200,073
Retained profit brought forward		289,359	89,286
RETAINED PROFIT CARRIED FORWARD		'L'657,212 ========	'L'289,359 =======

## CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current period or previous year.

TOTAL RECOGNISED GAINS AND LOSSES The company has no recognised gains or losses other than the profits for the current period or previous year.

## BALANCE SHEET 31 OCTOBER 1997

			10.97	31.3.9	
	Notes		'L'	'L'	
FIXED ASSETS: Tangible assets	5		853,475		909,743
CURRENT ASSETS: Stocks Debtors Cash at bank	6 7	295,597 1,665,124 		237,298 386,516 2,114	
		1,960,721		625,928	
CREDITORS: Amounts falling due within one year	8	(1,876,860)		(943,447)	
NET CURRENT ASSETS/(LIABILITIES):			83,861		(317,519)
TOTAL ASSETS LESS CURRENT LIABILITIES			937,336		592,224
CREDITORS: Amounts falling due after more than one year	9		(279,124)		(301,865)
			'L'658,212 ======		L'290,359 ======
CAPITAL AND RESERVES: Called up share capital Profit and loss account	14		1,000 657,212		1,000 289,359
Shareholders' funds	16		'L'658,212 ======		L'290,359 ======

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985, as amended, relating to small companies.

ON BEHALF OF THE BOARD:

/s/ A GALLEY A Galley - DIRECTOR

/s/ I R BUSSEY I R BUSSEY - DIRECTOR

Approved by the Board on 10 February 1998

## CONTACT LENS TECHNOLOGIES LIMITED CASH FLOW STATEMENT FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

		PERIOD 1.4.97 TO 31.10.97		YEAR ENDED 31.3.97	
	NOTES	'L'	'L'	'L'	'L'
Net cash inflow from operating activities Returns on investment and servicing of finance	18		49,175		372,193
Interest paid			(27,646)		(72,822)
Corporation tax paid Capital expenditure and financial investments					(9,822)
Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets		(1,746)		(193,679) 62,000	
Net cash outflow from capital expenditure Financing			(1,746)		(131,679)
Bank loan repayments		(20,725)		(29,093)	
Net cash outflow from financing			(20,725)		(29,093)
(Decrease)/increase in cash	19		'L'(942) =======		L'128,777

#### 1. ACCOUNTING POLICIES

#### ACCOUNTING CONVENTION

The financial statements have been prepared under the historical cost convention.  $% \left( {{{\left[ {{T_{\rm{s}}} \right]}}} \right)$ 

#### TURNOVER

Turnover represents net invoiced sales of goods, excluding value added tax.

#### TANGIBLE FIXED ASSETS

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvement to property	-20% on cost
Plant and equipment	-15% on cost
Purpose built equipment	-15% on cost
Computer equipment	-33% on cost
Fixtures and fittings	-15% on cost

The freehold property is maintained as a matter of company policy, by a continual repair programme, such that the residual value of the property is at least equal to its book value.

#### STOCKS

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### DEFERRED TAXATION

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

#### OPERATING LEASES

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### ROYALTIES

The company pays royalties to certain patent holders on a contractually agreed basis. Royalties are charged to the profit and loss account on an accruals basis in line with those contracts.

#### 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

### CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

## 3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	PERIOD 1.4.97 TO 31.10.97 'L'	YEAR ENDED 31.3.97 'L'
Depreciation-owned assets Profit on disposal of fixed assets Auditors' remuneration Operating lease plant and machinery	58,014  5,788 31,819	99,180 (16,475) 2,040 54,548
Directors' emoluments and other benefits etc	20,417	35,000 =======

## 4. TAXATION

The tax charge on the profit on ordinary activities for the period was as follows:

	PERIOD 1.4.97 TO 31.10.97 'L'	YEAR ENDED 31.3.97 'L'
UK Corporation tax Under provision re prior years Deferred taxation	243,000  (70,718)  172,282 ========	116,000 30,227 (25,750) 110,477

UK Corporation Tax has been charged at 31% (Year ended 31 March, 1997 -- 33%).

## CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

## 5. TANGIBLE FIXED ASSETS

	FREEHOLD PROPERTY	IMPROVEMENTS TO PROPERTY	PLANT AND EQUIPMENT
	`L'	`L'	`L'
COST:			
At 1 April 1997	365,000	5,000	42,539
At 31 October 1997	365,000	5,000	42,539
DEPRECIATION:			
At 1 April 1997		1,245	11,137
Charge for period		394	3,724
At 31 October 1997		1,539	14,861
NET BOOK VALUE:			
At 31 October 1997	365,000 ======	3,461 ======	27,678 ======
At 31 March 1997	365,000 ======	3,755 ======	31,402 ======

	-	AND FITTINGS	EQUIPMENT	
			`L'	
COST: At 1 April 1997 Additions			6,151 1,746	1,746
At 31 October 1997			7,897	
DEPRECIATION: At 1 April 1997 Charge for period	52,255		2,124 1,300	58,014
At 31 October 1997			3,424	
NET BOOK VALUE: At 31 October 1997	448,673 ======	4,190 ======	4,473	853,475 ======
At 31 March 1997	500,928 =======	4,631	4,027	909,743 =======

## 6. STOCKS

	31.10.97  'L'	31.3.97  'L'
Contact lenses Packaging and labels	273,048 22,549  295,597 =======	223,008 14,290  237,298 =======

7. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.10.97 'L'	31.3.97  'L'
Trade debtors Other debtors Prepayments and accrued income Directors' current accounts Deferred tax (note 13)	1,506,291 60,907 9,091 18,117 70,718	309,895 76,621  
	1,665,124 =======	386,516 =======

The company made the following loans to a director during the period:

	BALANCE AT 31.10.97	HIGHEST BALANCE DURING THE PERIOD
G H Galley	'L'18,117 =======	'L'18,117 =======

The loan has been repaid since the period end.

8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.10.97  'L'	31.3.97  'L'
Bank loans and overdrafts (see note 10) Trade creditors Accruals Due to related company Directors' current accounts Social security and other taxes Corporation tax	167,580 26,729 400,596 901,086  1,464 379,405  1,876,860 	139,601 448,458 73 42,703

9. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

31.10.97 31.3.97 'L' 'L'

279,124 301,865

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## CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

## 10. LOANS AND OVERDRAFTS

An analysis of the maturity of loans and overdrafts is given below:

31.10.97	31.3.97
'L'	'L'

Amounts falling or on demand:	due within one ye	ear	
Bank overdrafts		134,564	135,736
Bank loans		33,016	31,000
		,	166,736
		========	=======
	due between one a	and	
two years: Bank loans		25 016	33,016
Dalik LUalis			
Amounts falling five years:	due between two a	and	
Bank loans		117,048	118,048
		=========	,
Amounts falling five years:	due in more than		
Repayable by ins	stalments		
Bank loans		127,060	150,801
		=========	=======

### 11. OBLIGATIONS UNDER LEASING AGREEMENTS

The following payments are committed to be paid within one year:

## OPERATING LEASES

31.10.97	31.3.97
'L'	'L'

Expiring:		
Between one and five years	54,548	54,548
	========	=======

## 12. SECURED DEBTS

The following secured debts are included within creditors:

		31.10.97	31.3.97
		'L'	'L'
Bank	overdrafts	134,564	135,736
Bank	loans	312,140	332,865
		446,704	468,601
		========	=========

### CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

### 13. DEFERRED TAXATION

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

	PROVIDED		NOT PROVIDED	
	31.10.97	31.3.97	31.10.97	31.3.97
	'L'	'L'	'L'	'L'
Depreciation of fixed assets Less: Accrued interest and	51,365	41,490		5,454
royalties	(122,083)	(41,490)		
	(70,718) =======			5,454 ======

### 14. CALLED UP SHARE CAPITAL

AUTHORISED: NUMBER:	CLASS:	NOMINAL VALUE:	31.10.97	31.3.97
5,000,000	Ordinary	1	5,000,000 ======	5,000,000 ======

### Allotted, issued and fully paid:

NUMBER:	CLASS:	NOMINAL VALUE:	31.10.97	31.3.97
			'L'	'L'
1,000	Ordinary	1	1,000	1,000

### 15. RELATED PARTY DISCLOSURES

During the period the company acquired 'L'1,909,565 (year ended 31 March 1997: 'L'1,001,473) of contact lenses from Aspect Vision Care Limited. It also received rent of 'L'30,333 (year ended 31 March 1997: 'L'52,000) and equipment rentals of 'L'70,000 (year ended 31 March 1997: 'L'120,000). Aspect Vision Care Limited is controlled by common directors, G H Galley and A D Galley, and of which B Bavis is also a director.

16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.10.97	31.3.97
	'L'	'L'
Profit for the financial period	367,853	200,073
NET ADDITION TO SHAREHOLDERS' FUNDS Opening shareholders' funds	367,853 290,359	200,073 90,286
CLOSING SHAREHOLDERS' FUNDS	658,212	290,359
Equity interests	658,212	290,359
	=======	=======

### 17. CONTROLLING PARTY

The directors as disclosed in the directors' report are the controlling party by virtue of their 95% holding in the equity share capital of the company as at 31 October 1997.

## CONTACT LENS TECHNOLOGIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 APRIL 1997 TO 31 OCTOBER 1997

18. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	PERIOD 1.4.97 TO 31.10.97	YEAR ENDED 31.3.97
	'L'	'L'
Operating Profit Depreciation Charges Profit on Disposal of Fixed Assets Increase in Stocks Increase in Debtors Increase in Creditors	580,245 58,014  (58,299) (1,207,890) 677,105	99,180 (16,475) (193,075) (102,923)
NET CASH INFLOW FROM OPERATING ACTIVITIES	'L'49,175	'L'372,193 =======

19. ANALYSIS OF CHANGES IN NET DEBT

	AT 31.3.96	CASH FLOWS	AT 31.3.97	CASH FLOWS	AT 31.10.97
	'L'	'L'	'L'	'L'	'L'
Cash in Hand and at Bank Bank Overdraft	 (262,399)	2,114 126,663	2,114 (135,736)	(2,114) 1,172	(134,564)
Bank Loans	(361,958)	128,777 29,093	(332,865)	(942) 20,725	(312,140)
TOTAL	'L'(624,357)	'L'157,870	'L'(466,487)	'L'19,783	'L'(446,704)

20. RECONCILIATION OF NET CASH FLOWS TO MOVEMENT IN NET DEBT

	PERIOD 1.4.97 TO 31.10.97		YEAR ENDED 31.3.97	
	'L'	'L'	- 'L'	'L'
(Decrease)/Increase in Cash in the Period Cash Outflow from Repayment of Bank Loans	(942) 20,725		128,777 29,093	
of Ballk Loans	20,725			
Movement in Net Debt in the Period Net Debt at 1 April 1997		19,783 (466,487)		157,870 (624,357)
Net Debt at 31 October 1997		'L'(446,704)		'L'(466,487) ========

Page 13

Contact Lens Technologies Limited Selected Notes for Period Ended 31 October 1997

21. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN UK AND US GENERALLY ACCEPTED ACCOUNTING PRINCIPLES - (UNAUDITED)

The significant differences between UK GAAP and US GAAP are explained in Note 19 to the Company's financial report for the year ended 31 March 1997 included elsewhere in this Form 8-K filing.

Approximate effect on profit after taxation of significant differences between UK GAAP and US GAAP.

	7 months ended 31 October 1997
Profit/(Loss) after taxation under UK GAAP	'L' 367,853
US GAAP`adjustments:	,
Capitalisation of Interest	Θ
Depreciation on Interest Capitalised	-1,168
Freehold Property Depreciation	-5,323
Tax effect on the foregoing adjustments	589
Deferred tax	5,806
Profit/(Loss) after taxation under US GAAP	367,757
	======

Approximate cumulative effect on shareholders equity of significant differences between UK GAAP and US GAAP

	31 October 1997
	'L'
Shareholders' equity under UK GAAP	658,212
US GAAP adjustments:	
Capitalisation of Interest	13,345
Depreciation on Interest Capitalised	-3,170
Freehold Property Depreciation	-15,969
Tax effect on the foregoing adjustments	-3,154
Deferred tax	
Shareholders Equity under US GAAP	649,264
	=======

## REPORTS AND FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 OCTOBER 1997

### DIRECTORS

A D Galley I R Bussey G Fryling

# SECRETARY

I R Bussey

COMPANY NUMBER 01847802

### REGISTERED OFFICE

Unit 2, South Point, Ramble, Southampton, Hampshire, SO31  $4 \mbox{RF}$ 

CONTENTS	Pages
Directors Report	1 - 2
Auditors' Report	3
Consolidated Profit and Loss Account	4
Consolidated Balance Sheet	5
Company Balance Sheet	6
Consolidated Cashflow Statement	7
Notes to the Financial Statements	8 - 19

DIRECTORS' REPORT

The directors present their report and the financial statements for the period ended 31 October 1997.

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The group's principal activities and those of its trading subsidiaries continues to be those of manufacturers and wholesalers of contact lenses. The directors are satisfied with the results of the group for the period and expect further growth and increasing profits in the coming year.

The performance of the trading subsidiaries, Aspect Vision Care Limited and Aspect Vision Italia SRL is also considered satisfactory with both operating profitably during the period. Aspect Speciality Limited ceased trading on 31 May 1997 and transferred its trade to Aspect Vision Care Limited.

On 3 December 1997 CooperVision Inc. took over New Focus Health care Limited.

### RESULTS AND DIVIDENDS

The consolidated profit for the year, after taxation and minority interest, amounted to 'L'350,226. The directors recommend that no dividend be paid and that the balance be carried forward.

### FIXED ASSETS

The movement in fixed assets during the period are set out in notes 10 to 12 to the financial statements. In particular Aspect Vision Care Limited purchased a freehold property for 'L'789,090 on 2 June 1997.

#### DIRECTORS

The directors who served during the period and their beneficial interests in the company's issued ordinary share capital were:

		Number Of Shares		
		31 October 1997	31 March 1997	
G H Galley W T Brooker	(Resigned 02.12.97) (Resigned 02.12.97)	221,303 241,303	241,303 241,303	
A D Galley		261,302	241,302	

In addition I R Bussey and G Fryling were appointed directors on 2 December 1997.

### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

### DIRECTORS' REPORT (CONTINUED)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### EMPLOYEES

The group is committed to communication with employees throughout the group by its system of keeping employees informed of developments and progress through briefings by management and widely distributed news and information bulletins.

The group's aim is to meet the obligations of the code of good practice on the employment of disabled people. Full and fair consideration is given to disabled applicants for employment and training, and career development is encouraged on the basis of their aptitude and abilities.

### POLICY ON PAYMENT OF CREDITORS

It is group policy not to follow a particular code but, in respect of all of its suppliers to settle the terms of payment when agreeing each transaction; to ensure that suppliers are made aware of the terms of payment; and to abide by those terms.

TAXATION STATUS OF THE COMPANY

The company is a close company within the provisions of Section 414, Income and Corporation Taxes Act 1988.

#### AUDITORS

The existing auditors, Leonard Gold Chartered Accountants, will be replaced by KPMG in accordance with section 388 of the Companies Act 1985.

Signed by order of the board of directors,

/s/ I R Bussey - .... I R BUSSEY SECRETARY

10 FEBRUARY 1998

We have audited the financial statements on pages 4 to 20 which have been prepared under the historical cost convention, and the accounting policies set out on pages 8 and 9

Respective Responsibilities of Directors and Auditors:

As described on pages 1 and 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and report our opinion to you.

### Basis of Opinion:

We conducted our audit in accordance with Auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements, It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed,

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion:

In our opinion the financial statements give a true and fair view of the state of affairs of the company and group at 31 October 1997 and of the profit of the group for the period then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

3

/s/ Leonard Gold

LEONARD GOLD CHARTERED ACCOUNTANTS Registered Auditor 24 Landport Terrace Portsmouth Hampshire PO1 2RG

10 FEBRUARY 1998

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 OCTOBER 1997

	Notes		12 months ended 31 March 1997
		'L'	'L'
TURNOVER COST OF SALES	2	13,023,482 (7,627,213)	16,929,483 (7,525,409)
GROSS PROFIT DISTRIBUTION COSTS ADMINISTRATIVE EXPENSES		5,396,269 (418,255) (3,754,666)	9,404,074 (689,844) (5,667,807)
OPHER OPERATING INCOME OPERATING PROFIT	4	1,223,348 171,242 1,394,590	3,046,423 154,378 3,200,801
EXCEPTIONAL ITEM INTEREST RECEIVABLE INTEREST PAYABLE	7 5	(170,000) 590 (367,337)	2,176,229 994 (428,092)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		857,843	4,949,932
TAX ON PROFIT ON ORDINARY ACTIVITIES	8	(342,000)	(1,703,398)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		515,843	3,246,534
MINORITY INTEREST - EQUITY INTEREST		(165,617)	(1,126,395)
RETAINED PROFIT FOR THE PERIOD	18	'L'350,226	'L'2,120,139 =======

The results in the profit and loss account relate to continuing operations.

There were no recognised gains or losses other than those included in the profit and loss account.

The notes on pages 8 to 20 form part of these financial statements,

# CONSOLIDATED BALANCE SHEET AS AT 31 OCTOBER 1997

	Notes		1997
		 'L'	 'L'
FIXED ASSETS			
Intangible Assets		107,982 6,326,837	-
Tangible Assets	11	6,326,837	
		6,434,819	4,043,222
CURRENT ASSETS			
Stocks	13	3,938,066	3,701,011
Debtors	14	6,247,261	
Cash at Bank and In Hand		121,644	476,584
		10,306,971	
CREDITORS Amounts falling due within one year	15	(-,,	(9,177,340)
NET CURRENT ASSETS		419,417	1,415,848
NET CONNENT ASSETS			
TOTAL ASSETS LESS CURRENT LIABILITIES		6,854,236	5,459,070
CREDITORS			
Amounts falling due after			
more than one year	15	(2,353,635)	
NET ASSETS		'L'4,500,601	'L'4,003,052
CAPITAL AND RESERVES			==========
Called up Share Capital	16	7,239	7,239
Share Premium Account		317,761	317,761
Profit and Loss Account	18	2,701,077	2,350,851
Shareholders' Funds - Equity Interest	19	3,026,077	2,675,851
Minority Interest - Equity Interest		1,474,524	1,327,201
		'L'4,500,601 ======	

APPROVED BY THE BOARD ON 10 FEBRUARY 1998

# /s/ I R Bussey

- -

I R BUSSEY - DIRECTOR

# /s/ A D Galley

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A D GALLEY - DIRECTOR

The notes on pages 8 to 20 form part of these financial statements,

COMPANY BALANCE SHEET AS AT 31 OCTOBER 1997

	Notes	31 October 1997	1997
		'L'	
FIXED ASSETS Investments	12	1,118,556	1,118,556
CURRENT ASSETS Debtors	14	306,958	284,059
CREDITORS Amounts falling due within one year	15	(2,000)	(1,450)
NET CURRENT ASSETS		304,958	
NET ASSETS		'L'1,423,514 =======	
CAPITAL AND RESERVES			
Called up Share Capital Share Premium Profit and Loss Account	16 17 18	7,239 317,761 1,098,514	7,239 317,761 1,076,165
Shareholders' Funds - Equity Interest	19	'L'1,423,514 ========	'L'1,401,165 ========

APPROVED BY THE BOARD ON 10 FEBRUARY 1998

/s/ I R Bussey I R BUSSEY - DIRECTOR

/s/ A D Galley

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A D GALLEY - DIRECTOR

The notes on pages 8 to 20 form part of these financial statements.

CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD ENDED 31 OCTOBER 1997

	Notes	7 months ended 31 October 1997		12 months ended 31 March 1997	
		 'L'			'L'
NET CASH INFLOW FROM OPERATING ACTIVITIES	27		2,008,782		2,481,228
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest Received Interest Paid Interest Element of Finance Lease Rental Payments		590 (225,235) (61,857)		994 (202,969) (73,489)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			(286,502)		(275,464)
TAXATION Corporation Tax Paid ACT Received		(317,369) -		107,864) 412	
TAX PAID			(317,369)		(107,452)
CAPITAL EXPENDITURE AND FINANCIAL INVEST Payment to Acquire Minority Interest Payment to Acquire Intangible Fixed Assets Payments to Acquire Tangible Fixed Assets Receipts from Sales of Tangible Fixed Assets	MENT	(18,294) (311,706) (2,230,228) 398,906	(2,4	(49,035) - 438,726) 37,318	
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(	2,161,322)		(2,450,443)
FINANCING Bank Loan Advance Bank Loan Repayment Finance Lease and Hire Purchase Repayment		630,000 (119,225) (325,877)	(: (:	665,000 116,495) 345,621)	
NET CASH INFLOW FROM FINANCING			184,898		202,884
DECREASE IN CASH	28	'L	-'(571,513) ======		'L'(149,247) =======

The notes on pages 8 to 20 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

### 1. ACCOUNTING POLICIES

Basis Of Preparation Of Accounts

The financial statements are prepared in accordance with applicable accounting standards, and incorporate the results of the principal activities which are described in the directors' report and which are continuing. There have been no changes in accounting policies during the period

### Consolidation

The consolidated financial statements include the results of New Focus Health Care Limited and its subsidiary undertakings drawn up to 31 October 1997. No profit and loss account for the company has been presented for New Focus Health Care Limited as permitted by Section 230 of the Companies Act 1985.

### Turnover

Turnover comprises the invoiced value of goods and services sold exclusive of Value Added Tax.

Tangible Fixed Assets And Depreciation

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Property Improvements	- 10 years
Short Leasehold Properties	- over the term of the lease
Plant, Equipment and Fittings	- 3-7 years
Motor Vehicles	- 4 years

The freehold property is maintained as a matter of company policy, by a continual repair programme, such that the residual value of the property is at least equal to its book value.

Goodwill on Consolidation

The excess of the cost of acquisition over the fair value of the underlying net assets is written off to profit and loss account in the year in which it arises. However, in the case of the further acquisition of shares in Aspect Speciality Limited, the purchased goodwill has been capitalised and is to be amortised over 10 years, which is, in the directors' opinion, its useful economic life.

### Stocks

Stocks are valued at the lower of cost, based on normal levels of activity, and net realisable value, (inclusive of a proportion of appropriate overheads).

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

### 1. ACCOUNTING POLICIES (CONTINUED)

#### Royalties

The group pays royalties to certain patent holders on a contractually agreed basis. Royalties are charged to the profit and loss account on an accrual basis in line with these contracts.

#### Deferred Taxation

Provision is made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes using the liability method, only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

#### Research And Development

Expenditure on research and development is written off against profits in the period in which it is incurred.

### Foreign Currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transactions. Exchange differences are taken into account in arriving at the operating results.

The profit and loss accounts of overseas operations are translated into sterling at the average rate. The balance sheet of the overseas operation is translated into sterling at the closing rate.

Exchange differences arising from the translation of the results of overseas operations are recorded in the profit and loss account.

#### Leasing And Hire Purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets and depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Pension Scheme

The group operates group personal pension schemes for the benefit of the employees, and the pension charge represents the amounts payable by the group to the schemes in respect of the period.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

## 2. TURNOVER BY GEOGRAPHICAL REGION

	7 months ended 31 October 1997	12 months ended 31 March 1997
	 'L'	'L'
United Kingdom Europe Rest of the World	6,863,871 4,306,489 1,853,122	9,066,178 5,979,053 1,884,252
	'L'13,023,482	'L'16,929,483

# 3. OPERATING PROFIT

4.

The operating profit is stated after charging:

	7 months ended 31 October 1997	12 months ended 31 March 1997
	'L'	'L'
Goodwill written off	200,000	210,965
Amortisation of goodwill	3,724	-
Depreciation of tangible fixed assets - owned by the company - under hire purchase and finance	317,631	405,359
lease contracts - (Profit)/Loss on disposal of	226,506	255,134
fixed assets	(41,710)	3,427
Hire of Equipment	18,863	59,400
Other Operating Lease Rentals	66,995	142,687
Auditors' remuneration	19,345	39,679
	======	=======
OTHER OPERATING INCOME		

	7 months ended 31 October 1997	12 months ended 31 March 1997
	'L'	'L'
Sale of Business Commission Postage and Freight	10,029 160,855 358	6,800 144,703 2,875
	'L'171,242 =======	'L'154,378 =======

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

# 5. INTEREST PAYABLE

6.

	7 months ended 31 October 1997	
	'L'	'L'
On Bank Loans, Overdrafts and Other Loans - repayable within five years, by		
instalments - repayable within five years, not by	11,320	(8,922)
instalments - repayable wholly or partly in more	211,709	301,130
than five years on hire purchase and finance lease	82,451	66,256
charges	61,857	69,628
STAFF COSTS	'L'367,337 =======	'L'428,092 ======
31AFF (0313		
	31 October 1997	
	'L'	'L'
The average weekly number of employees, including directors, during the period was	:	
Manufacturing	486	344
Sales Directors	69 3	75 3
DITECTORS		
	558	422
	===	===
Staff Costs (for the above persons):		
Directors' Remuneration	114,333	194,120
Directors' Benefits in Kind	18,500	28,415
Directors' Social Security Costs	11,483	19,830
Directors' Pension Contributions Other Wages and Salaries (including	8,013	16,229
social security costs)	5,642,353	6,797,548
Other Pension Costs	99,618	107,344
	'L'5,894,300 '	L'7,163,486

Of the above directors' remuneration 'L'107,333 (year ended 31 March 1997: 'L'182,120) was paid by a subsidiary undertaking.

	7 months ended 31 October 1997	12 months ended 31 March 1997
	·····	'L'
Directors' Emoluments		
Aggregate Emoluments Company Pension Contributions to	132,833	222,535
Money Purchase Schemes	8,013	16,229
	'L'140,846	'L'238,764 ======

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

## 6. STAFF COSTS (CONTINUED)

7.

8.

	Number	Number
Number of Directors who are members of a Money Purchase Scheme	2 ===	3 ===
	7 months ended 31 October 1997 	31 March 1997
Emoluments of Highest Paid Director - Aggregate Emoluments - Company Pension Contributions to Money Purchase Scheme	45,946 4,046 ======	81,639 6,120 ======
EXCEPTIONAL ITEMS		
	31 October 1997	
	'L'	'L'
Branch Closure Costs Settlement of Trade Dispute	(170,000) -	2,176,229
	'L'(170,000) ======	
TAXATION		
	7 months ended 31 October 1997	
UK Current Year Taxation UK Corporation Tax at 31% (year ended 31 March 1997: 33%)	'L'	'L' 1,900,800
Deferred	446,000 (104,000)  342,000	(201,000) 1,699,800
Prior Years Corporation Tax	-	3,598
	'L'342,000	'L'1,703,398 ======

9. PROFIT ATTRIBUTABLE TO THE MEMBERS OF THE PARENT COMPANY

The profit dealt with in the accounts of the parent company for the 7 month period amounted to'L'22,349 (Year ended 31 March 1997:'L'38,143).

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

### 10. INTANGIBLE FIXED ASSETS - GROUP

	Goodwill
	'L'
COST	
Additions	111,706
AMORTISATION	
Charge for Period	3,724
enalge for for 200	
NET BOOK VALUES	
At 31 March 1997	
	-
At 31 October 1997	'L'107,982
	========

### 11. TANGIBLE FIXED ASSETS - GROUP

	Property		Property	& Fittings		Totals
	'L'	'L'	'L'	'L'	'L'	'L'
COST						
At 1 April 1997 Additions	950,000 789,090	575,864 174,914	51,347 -	3,339,706 2,018,097	325,046 202,847	5,241,963 3,184,948
Disposals	-	-	-	(362,613)	(134,750)	(497,363)
At 31 October						
1997	'L'1,739,090	'L'750,778	'L'51,347	'L'4,995,190	'L'393,143	'L'7,929,548
DEPRECIATION						
				878,769		
Charge for Perio	d -	38,847	13,551			
Disposals	-	-	-	(31,830)	(108,337)	(140,167)
At 31 October						
1997	-	149,774	38,478	1,286,109	128,350	1,602,711
NET BOOK VALUES						
At 31 March 1997	'L'950,000	'L'464,937	'L'26,420	'L'2,460,937	'L'140,928	'L'4,043,222
At 31 October 1997	'L'1,739,090	'L'601,004	'L'12,869	'L'3,709,081	'L'264,793	'L'6,326,837
	==========	=========	========	===========	========	============

The net book value of tangible fixed assets include an amount of 'L'1,457,974 (31 March 1997: 'L'820,618) in respect of assets held under finance leases and hire purchase contracts. Depreciation charged on these assets during the period amounted to 'L'226,506 (31 March 1997: 'L'255,134).

At the balance sheet date the group had capital commitments amounting to 'L'405,892 (31 March 1997: 'L'264,733) in respect of contracts approved by the board and contracted for.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

# 11. TANGIBLE FIXED ASSETS (CONTINUED) - GROUP

Included within fixed assets are fully depreciated assets with cost as follows:-

	31 October 1997	31 March 1997
	'L'	'L'
Plant, Equipment and Fittings	118,492	89,623
Motor Vehicles	-	35,000
	'L'118,492	'L'124,623
	=========	========

# 12. INVESTMENTS - COMPANY

Investments in Subsidiary Undertakings:

	31 October 1997	31 March 1997
Cost at 1 April 1997 and 31 October 1997	'L'1,118,556	'L'1,118,556
21 OCTOBEL 1991	L 1,110,550	L 1,110,550
	===========	===========

Name	Holding %	Country of Incorporation	Country of Registration
Aspect Vision Care Limited - Contact			
lens manufacture and distribution	65.8%	England	Great Britain
Aspect Vision Italia SRL - Contact	700/	T t a ]	Theli
lens distribution	70%	Italy	Italy
Aspect Speciality Limited			
- Dormant	89.75%	England	Great Britain
Focus Solutions Limited			
- Dormant	100%	England	Great Britain
Aspect Contact Lenses Limited			
- Dormant	100%	England	Great Britain
Averlan Company Limited			
- Dormant	100%	England	Great Britain

All of the above holdings are in ordinary shares.

### 13. STOCKS - GROUP

	31 October 1997	31 March 1997
	'L'	'L'
Lenses	2,480,064	2,836,727
Materials	306,078	256,771
Packaging and Labels	200,278	164,576
Moulds	443,404	353,058
Work in Progress	507,575	86,879
Plant Stock	667	3,000
	'L'3,938,066	'L'3,701,011
	==========	======

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

## 14. DEBTORS - GROUP

	31 October 1997	31 March 1997
	'L'	'L'
Trade Debtors	3,934,685	3,502,689
Amounts due from Related Company	901,086	448,458
Prepayments	338,698	180, 515
Other Debtors	243,356	1,729,931
Deferred Taxation (Note 20)	658,000	554,000
Directors' Loan Account	171,436	-
	'L'6,247,261	'L'6,415,593
	===========	==========

There were no amounts falling due after more than one year.

The group made the following loan to a director during the period:-

	========	========
G H Galley	'L'171,436	'L'171,436
	Balance at 31.10.97	Highest Balance During the Period

The loan has been repaid since the period end.

DEBTORS - COMPANY

	31 October 1997	31 March 1997
Due within one year:		
Amounts Due from Group Undertakings	'L'306,958	'L'284,059
	========	========

There were no amounts falling due after more than one year.

# 15. CREDITORS - GROUP

	Amounts falling due within one year		Amounts falling due after more than one year	
	31 October 1997	31 March 1997	31 October 1997	31 March 1997
	 'L'	 'L'	 'L'	 'L'
Bank Loan and Overdraft Net Obligations Under Finance Leases & Hire Purchase	1,151,064	917,510	1,291,320	797,527
Contracts	468,853	275,079	724,615	289,546
Corporation Tax	2,459,431	2,330,800	-	-
Directors' Loan and Current				
Accounts	686,981	75,442	-	-
Factoring Creditor	827,510	755,617	-	-
Trade Creditors	1,051,022	1,743,644	-	-
Accruals	2,197,820	2,296,903	-	-
Other Taxes & Social Security	258,428	431,822	-	-
Other Creditors	641,445	205,523	337,700	368,945
Pension Loan	145,000	145,000	-	-
	'L'9,887,554	'L'9,177,340	'L'2,353,635	'L'1,456,018
	=========	==========	==========	=========

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

15. CREDITORS (CONTINUED) - GROUP

The bank loan, overdrafts, directors' loan and pension loan are secured by fixed and floating charges over the assets of the company concerned.

The factoring account is secured by a floating charge over the sales ledger of the company concerned.

The finance leases and hire purchase contracts are all repayable within five years and are secured on the assets concerned. Bank loan repayments totalling 'L'624,085 are due after five years. The bank loans of 'L'609,781, 'L'599,509 and 'L'263,023 are repayable by monthly instalments of 'L'8,130.64, 'L'7,622.75 and 'L'10,180 respectively to achieve repayment by September 2006, June 2007 and February 2000.

Of the creditors 'L'4,665,788 (31 March 1997: 'L'3,255,721) are secured.

CREDITORS - COMPANY

	Amounts falling due within one year		
	31 October 1997	31 March 1997	
Accruals and Deferred Income	'L'2,000 =======	'L'1,450 =======	
There were no emounte felling due	ofter mere then one week		

There were no amounts falling due after more than one year.

## 16. CALLED UP SHARE CAPITAL

	31 October 1997		31 March	1997	
	Issued and Fully Authorised Paid		Authorised	Issued and Fully Paid	
	 'L'	'L'	'L'	 'L'	
Ordinary Shares of 'L'0.01 Convertible Redeemable Preferred Ordinary Shares	500,000	7,239	500,000	7,239	
of 'L'0.01 Preferred Ordinary Shares	900,000	-	900,000	-	
of 'L'0.01	1,600,000	-	1,600,000	-	
	'L'3,000,000	'L'7,239	'L'3,000,000	'L'7,239	
	==========	=======	==========	======	

## 17. SHARE PREMIUM ACCOUNT

There was no movement in the share premium account during the period.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

#### 18. PROFIT AND LOSS ACCOUNT

	Group	Company
	'L'	'L'
Balance at 1 April 1997 Retained Profit For The Period	2,350,851 350,226	1,076,165 22,349
Balance at 31 October 1997	'L'2,701,077 =========	'L'1,098,514 ========

#### 19. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS FUNDS

There was no movement in the shareholders' funds during the period except for the profit as set out in note 18.

# 20. DEFERRED TAX - GROUP

	Unprovided		Provided	
	31 October 31 March 1997 1997		 31 October 1997	31 March 1997
	 'L'	 'L'	···· 'L'	·
Accelerated Capital Allowance	-	-	84,000	50,000
Finance Lease Payments Short Term Timing Difference	-	-	52,000 (794,000)	54,000 (658,000)
	'L' -	'L' -	'L'(658,000)	'L'(554,000)

## 21. OPERATING LEASES - GROUP

At 31 October 1997 the group had the following commitments under non-cancellable operating leases as follows:-

	31 October 1997	31 March 1997
	Land and Building	Land and Building
	'L'	'L'
Expiry Date:		
Within one year	84,300	43,500
Between two and five years	-	40,800
After more than five years	30,000	30,000
	======	======

# 22. CONTROLLING PARTY

The directors of the Company, as disclosed in the Directors' Report, are the controlling party of New Focus Health Care Limited by virtue of their 100% holding in the equity share capital of the company at 31 October 1997.

On 3 December 1997 the company was taken over by CooperVision Inc., a company registered and incorporated in the United States of America.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

#### 23. RELATED PARTY TRANSACTIONS - GROUP

The group had the following transactions with Contact Lens Technologies Limited, a company of which G H Galley, A D Galley and B Bevis (directors of Aspect Vision Care Limited) were directors during the period.

	========	========
Rent of Equipment	70,000	120,000
Rent of Property	30,333	52,000
Sale of Contact Lenses	1,933,425	1,001,473
	'L'	'L'
	31 October 1997	31 March 1997
	7 months ended	12 months ended

In addition the company's directors own the patent rights along with B Bevis, I Atkinson and A Morland to the company's manufacturing process. Royalties of lOp per finished lens and 7p per finished mould are charged by the patent holders for their rights.

#### 24. CONTINGENT LIABILITIES - GROUP

Guarantees for deferred duty totalling 'L'60,000 (31 March 1997 'L'60,000) have been given to H M Customs & Excise.

The group had outstanding forward foreign exchange contracts amounting to 'L'1,153,657 (31 March 1997: 'L'Nil).

#### CONTINGENT LIABILITIES - COMPANY

The company has provided unlimited guarantees in respect of bank borrowings of certain subsidiary undertakings. At 31 October 1997 this liability amounted to 'L'1,997,958 (31 March 1997: 'L'1,375,624).

25. PENSION COMMITMENTS - GROUP

The group administers group personal pension schemes for its employees. The assets of the schemes are held separately from those of the group in independently administered funds.

26. POST BALANCE SHEET EVENTS

The financial statements take into consideration events occurring between 31 October 1997 and the date of their approval by the board of directors.



NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

# 27. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	7 months ended 31 October 1997	12 months ended 31 March 1997
	····· 'L'	·····
Operating Profit	1,394,590	3,200,801
Depreciation Charge	747,861	660,493
(Profit)/Loss on Disposal of Tangible	,	,
Fixed Assets	(41,710)	3,427
Exceptional Item	(170,000)	2,176,229
Increase in Stocks	(237,056)	(2,151,128)
Increase in Debtors	272, 332´	(2,501,745)
Increase in Creditors	42,765	1,093,151
NET CASH INFLOW FROM OPERATING ACTIVITIES	'L'2,008,782	'L'2,481,228
	==========	==========

# 28. ANALYSIS OF CHANGES IN NET DEBT

	At 1.4.96	Cash Flows	Other Changes	At 31.3.97	Cash Flows	Other Changes	At 31.10.97
	 'L'	'L'	 'L'	·····	'L'	'L'	 'L'
Cash in Hand							
and at Bank Bank	173,798	302,786	-	476,584	(354,940)	-	121,644
Overdraft	(301,465)	(452,033)	-	(753,498)	(216,573)	-	(970,071)
		(149,247)			(571,513)		
Bank Loans Hire Purchase and Finance	(413,034)	116,495	(665,000)	(961,539)	119,226	(630,000)	(1,472,313)
Lease	(295,352)	345,621	(614,894)	(564,625)	325,877	(954,720)	(1,193,468)
TOTAL	'L'(836,053) ========	'L'312,869 ======	'L'(1,279,894) =======	'L'(1,803,078) =======	'L'(126,410) =======	'L'(1,584,720) =========	'L'(3,514,208) =======

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 OCTOBER 1997

# 29. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT (NOTE 27)

	7 months ended 31 October 1997		12 months ended 31 March 1997	
	'L'	'L'	'L'	'L'
Decrease in Cash in the Period Cash Outflow from Repayment of	(571,513)		(149,247)	
Bank Loans	119,226		116,495	
Cash Outflow from Repayment of Hire Purchase and Finance Leases	325,877		345,621	
		(126,410)		312,869
New Bank Loan	(630,000)		(665,000)	
New Hire Purchase and Finance			(014,004)	
Leases	(954,720)		(614,894)	
	()	1,584,720)		(1,279,894)
Movement in Net Debt in the Period	•	1,711,130)		(967,025)
Net Debt at 1 April 1997	(1	1,803,078)		(836,053)
Net Debt at 31 October 1997	'L'() ====	3,514,208) ======		'L'(1,803,078) =======

New Focus Health Care Limited Selected Notes for Consolidated Accounts Period Ended 31 October 1997

30. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN UK AND US GENERALLY ACCEPTED ACCOUNTING PRINCIPLES - (UNAUDITED)

The significant differences between UK GAAP and US GAAP are explained in Note 29 to the Company's financial report for the year ended 31 March 1997 included elsewhere in this Form 8-K filing.

Approximate effect on profit after taxation of significant differences between UK GAAP and US GAAP.

	7 months ended 31 October 1997
	 'L'
Profit/(Loss) after taxation under UK GAAP US GAAP adjustments:	350,226
Capitalisation of Goodwill	200,000
Amortisation of Goodwill	-57,399
Deferred tax	10,000
Minority Interest on the foregoing adjustments	-52,178
Profit/(Loss) after taxation under US GAAP	450,649
	=======

Approximate cumulative effect on shareholders equity of significant differences between UK GAAP and US GAAP

	31 October 1997
	'L'
Shareholders' equity under UK GAAP	3,026,077
US GAAP adjustments:	5,020,077
Capitalisation of Goodwill	1,069,706
Amortisation of Goodwill	-158,195
Deferred tax	0
Minority Interest on the foregoing adjustments	-311,432
Shareholders Equity under US GAAP	3,626,156
	=========

	7 months Ended 31 October 1996 'L'
Turnover	786,667
Cost of Sales	-392,754
Gross Profit	393,913
Distribution Costs	0
Administrative Expenses	-228,313
	165,600
Other Operating Income	0
Operating Profit	165,600
Exceptional Item	Θ
Interest Recievable	0
Interest Payable	0
Profit on Ordinary Activites Before Taxation	165,600
Tax on Profit on Ordinary Activites	-64,445
Profit for the Financial Period	101,155
Minority Interest	Θ
Retained Profit for the Period	101,155 ========

The results in the profit and loss account relate to continuing operations.

There were no recognised gains or losses other than those included in the profit and loss account.

	31 October 1996 'L'
Fixed Assets Intangible Assets Tangible Assets Investments	0 932,174 0
Current Assets Stocks Debtors Cash at Bank and in hand	932,174 103,894 350,079 26,500
Creditors Amounts falling due within one year Net Current Assets	480,473 -917,041  -436,567
Total Assets less Current Liabilities	495,607
Creditors: Amounts falling due after more than one year Net Assets	-304,167  191,440
Capital and Reserves Called up Share Capital Share Premium Account Profit and Loss Account Shareholders Funds Minority Interest	===== 1,000 0 190,440  191,440 0
	191,440 =======

	7 months Ended 31 October 1996 'L'
NET CASH INFLOW FROM OPERATING ACTIVITIES	443,212
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest Received Interest Paid interest Element of Finance Lease Rental Payments	0 0
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	0
TAXATION Corporation Tax Paid ACT Received	(9,822)
TAX PAID	(9,822)
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT Payment to Acquire Minority Interest Payment to Acquire Intangible Fixed Assets Payment to Acquire Tangible Fixed Assets Receipts from Sales of Tangible Fixed Asssets	0 0 (189,520) 62,000
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE	(127,520)
FINANCING Bank Loan Advance Bank Loan Repayment Finance Lease and Hire Purchase Repayment NET CASH INFLOW FROM FINANCING	0 (16,971) 0 (16,971)
INCREASE/(DECREASE) IN CASH	288,899

Notes to the Interim Financial Statements for 7 months to 31 October 1996

Note 1. Basis of preparation of interim financial statements

The accompanying financial statements, which are unaudited, are prepared in accordance with generally accepted accounting principles in the United Kingdom (UK GAAP), which differs in certain significant respects from those applicable in the United States (US GAAP). (See Note 2.) The results for the partial period reported herein are not necessarily indicative of the results to be expected for future periods.

In the opinion of the Directors, the accompanying unaudited financial statements contain all adjustments necessary to present fairly the Company's financial position, results of operations and cash flows for the period presented. The accompanying unaudited interim financial statements should be read in conjunction with the audited financial statements and notes thereto included elsewhere in this Form 8-K filing.

Note 2. Adjustments to UK Profits and Shareholders Equity for US GAAP

The significant differences between UK GAAP and US GAAP are explained in Note 19 to the Company's financial report for the year ended 31 March 1997 included elsewhere in this Form 8-K filing.

Approximate effect on profit after taxation of significant differences between UK GAAP and US GAAP.

	7 months Ended 31 October 1996 'L'
Profit/(Loss) after taxation under UK GAAP US GAAP adjustments:	101,155
Capitalisation of Interest	0
Depreciation on Interest Capitalised	-1,168
Freehold Property Depreciation	-5,323
Tax effect on the foregoing adjustments	385
Deferred tax	-1,777
Profit/(Loss) after taxation under US GAAP	93,272
	=======

Approximate cumulative effect on shareholders equity of significant differences between UK GAAP and US GAAP

	31 October 1996 'L'
Shareholders' equity under UK GAAP US GAAP adjustments:	191,440
Capitalisation of Interest	13,345
Depreciation on Interest Capitalised	-1,168
Freehold Property Depreciation	-6,844
Tax effect on the foregoing adjustments	-4,018
Deferred tax	-4,536
Shareholders Equity under US GAAP	188,219

## Basis of Preparation of Cash Flow Statement

The company's cash flow statement is prepared in accordance with UK Financial Reporting Standard No. 1 (Revised) "Cash Flow Statements" (FRS 1 - Revised), the objectives and principles of which are similar to those set out in Statement of Financial Accounting Standards 95, "Statement of Cash Flows" (SFAS 95) under US GAAP. The principle differences between FRS 1 (Revised) and SFAS 95 relate to classification. Under FRS 1 (Revised), the Company presents its cash flows for (a) operating activities; (b) returns on investment and servicing of finance; (c) taxation; (d) capital expenditure and financial investment; and (e) financing activities. SFAS 95 requires only three categories of cash flow activity (a) operating; (b) investing; and (c) financing.

Cash Flows from taxation and returns on investment and servicing of finance under FRS 1 (Revised) would be included as operating activities under SFAS 95. Under FRS 1 (Revised) cash includes only cash in hand plus deposits repayable on demand, less overdrafts repayable on demand. Under SFAS 95 cash and cash equivalents include all highly liquid short term investments with original maturities of three months or less.

> 7 months Ended 31 October 1996 'L'

Note 3. Reconciliation of Operating Profit to the Net Cash Inflow from Operating Activities

Operating Profit	165,600
Depreciation Charge	57,855
(Profit)/Loss on Disposal of Tangible Assets	(1,740)
Exceptional Item	0
(Increase)/Decrease in Stocks	(59,671)
(Increase)/Decrease in Debtors	(66,486)
Increase/(Decrease) in Creditors	347,655
NET CASH INFLOW FROM OPERATING ACTIVITIES	443,212 ======

	31 October 1996 'L'
Note 4. Stocks	
Contact Lenses Packaging and Labels	86,389 17,505
Total	103,894

	7 months Ended 31 October 1996 'L'
Turnover	9,936,389
Cost of Sales	-5,025,751
Gross Profit	4,910,639
Distribution Costs	-290,112
Administrative Expenses	-2,619,430
	2,001,096
Other Operating Income	0
Operating Profit	2,001,096
Exceptional Item	1,269,333
Interest Recievable	935
Interest Payable	-198,472
Profit on Ordinary Activites Before Taxation	3,072,893
Tax on Profit on Ordinary Activities	-991,550
Profit for the Financial Period	2,081,343
Minority Interest	-710,987
Retained Profit for the Period	1,370,356 =======

The results in the profit and loss account relate to continuing operations.

There were no recognised gains or losses other than those included in the profit and loss account.

	31 October 1996 'L'
Fixed Assets Intangible Assets Tangible Assets Investments	9,237 3,640,718 0
Current Assets Stocks Debtors Cash at Bank and in hand	3,649,955 2,898,876 6,064,175 11,408
Creditors Amounts falling due within one year	8,974,459 -8,315,964
Net Current Assets	658,495
Total Assets less Current Liabilities	4,308,450
Creditors: Amounts falling due after more than one year	-1,557,557
Net Assets	2,750,894 ========
Capital and Reserves Called up Share Capital Share Premium Account Profit and Loss Account	7,239 317,761 1,465,066
Shareholders Funds	1,790,066
Minority Interest	960,828
	2,750,894

	7 months Ended 31 October 1996 'L'
NET CASH INFLOW FROM OPERATING ACTIVITIES	904,139
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest Received Interset Paid	484 (35,614)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	(35,130)
TAX PAID	0
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT Payment to Acquire Tangible Fixed Assets	(1,802,224)
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE	(1,802,224)
FINANCING Bank Loan Advance Bank Loan Repayment Finance Lease and Hire Purchase Repayment	665,000 (42,785) (224,014)
NET CASH INFLOW FROM FINANCING	398,201
INCREASE/(DECREASE) IN CASH	(535,014) ========

Notes to the Interim Financial Statements for 7 months to 31 October 1996

Note 1. Basis of preparation of interim financial statements

The accompanying financial statements, which are unaudited, are prepared in accordance with generally accepted accounting principles in the United Kingdom (UK GAAP), which differs in certain significant respects from those applicable in the United States (US GAAP). (See Note 2.) The results for the partial period reported herein are not necessarily indicative of the results to be expected for future periods.

In the opinion of the Directors, the accompanying unaudited financial statements contain all adjustments necessary to present fairly the Company's financial position, results of operations and cash flows for the period presented. The accompanying unaudited interim financial statements should be read in conjunction with the audited financial statements and notes thereto included elsewhere in this Form 8-K filing.

Note 2. Adjustments to UK Profits and Sharehodlers Equity for US GAAP

The significant differences between UK GAAP and US GAAP are explained in Note 29 to the Company's financial report for the year ended 31 March 1997 included elsewhere in this Form 8-K filing.

Approximate effect on profit after taxation of significant differences between UK GAAP and US GAAP.

	7 months Ended 31 October 1996 'L'
Profit/(Loss) after taxation under UK GAAP US GAAP adjustments:	1,370,356
Capitalisation of Goodwill	Θ
Amortisation of Goodwill	-38,427
Deferred tax	20,417
Minority Interest on the foregoing adjustments	-6,152
Profit/(Loss) after taxation under US GAAP	1,346,194
	========

Approximate cumulative effect on shareholders equity of significant differences between UK GAAP and US GAAP

	31 October 1996 'L'
Shareholders' equity under UK GAAP US GAAP adjustments:	1,790,066
Capitalisation of Goodwill	658,741
Amortisation of Goodwill	-73,349
Deferred tax	-24,583
Minority Interest on the foregoing adjustments	-191,572
Shareholders Equity under US GAAP	2,159,303
	========

Basis of Preparation of Cash Flow Statement

The group's cash flow statement is prepared in accordance with UK Financial Reporting Standard No.1 (Revised) "Cash Flow Statements" (FRS 1 - Revised), the objectives and principles of which are similar to those set out in Statement of Financial Accounting Standards 95, "Statement of Cash Flows" (SFAS 95) under US GAAP. The principle differences between FRS 1(Revised) and SFAS 95 relate to classification. Under FRS 1(Revised), the Group presents its cash flows for (a) operating activities; (b) returns on investment and servicing of finance; (c) taxation; (d) capital expenditure and financial investment; and (e) financing activities. SFAS 95 requires only three categories of cash flow activity (a) operating; (b) investing; and (c) financing.

Cash flows from taxation and returns on investment and servicing of finance under FRS 1 (Revised) would be included as operating activities under SFAS 95. Under FRS 1 (Revised) cash includes only cash in hand plus deposits repayable on demand, less overdrafts repayable on demand. Under SFAS 95 cash and cash equivalents include all highly liquid short term investments with original maturities of three months or less. In addition, under SFAS 95 changes in minority interests would be presented as a cash flow from operating activities.

> 7 months Ended 31 October 1996 'L'

Note 3. Reconciliation of Operating Profit to the Net Cash Inflow from Operating Activities

Operating Profit	2,001,096
Depreciation Charge	422,000
(Profit)/Loss on Disposal of Tangible Assets	15,050
Excetional Item	1,269,333
(Increase)/Decrease in Stocks	(1,351,993)
(Increase)/Decrease in Debtors	(2,350,915)
Increase/(Decrease) in Creditors	899,568
NET CASH INFLOW FROM OPERATING ACTIVITIES	904,139

	31 October 1996 'L'
Note 4. Stocks	
Lenses Materials Packaging & Labels Moulds Work in Progress	2,182,401 275,480 134,132 271,343 35,520
Total	2,898,876

#### THE COOPER COMPANIES, INC. UNAUDITED PRO FORMA CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

In December 1997, The Cooper Companies, Inc., a Delaware corporation (the "Company"), through its wholly owned subsidiary, Aspect Vision Holdings Limited, an English company ("AVH"), acquired all of the outstanding capital stock of the following privately held English companies: New Focus Health Care Limited ("NFHC"), Contact Lens Technologies Limited ("CLT") and Aspect Vision Care Limited ("AVC"). The Company also acquired a majority of the outstanding capital stock of Aspect Vision Italia S.R.L., a privately held Italian company ("AVI"), and intends to purchase the remainder of AVI's stock pursuant to certain put and call option arrangements, at prices to be agreed upon by the parties. NFHC consolidated financial reports include AVC and AVI. NFHC, AVC, AVI and CLT are herein collectively referred to as "Aspect." Aspect was a privately-held manufacturer of high quality contact lenses sold primarily in the United Kingdom and other European countries.

The Company paid approximately 'L'30 million, or \$51.0 million at the date of the closing in cash ('L'12 million) and 8% five-year notes ('L'18 million), and will pay an additional amount after approximately 3 years based on performance of Aspect over that period. The minimum amount of the additional payment will accrete to 'L'5 million after approximately 3 years, and there is no maximum limit. The cash payment was partially financed under the Company's \$50 million revolving credit agreement and cash then on hand. The acquisition will be accounted for under the purchase method. Aspect will operate under its current name and management as a part of CooperVision, Inc., the Company's contact lens business.

The following unaudited pro forma consolidated condensed financial statements have been prepared to illustrate the effect of the acquisition of Aspect, and include an unaudited pro forma consolidated condensed statement of income for the year ended October 31, 1997, and an unaudited pro forma consolidated condensed balance sheet as of October 31, 1997. The unaudited pro forma financial statements are based on the historical consolidated financial statements of the Company, NFHC and CLT, prepared in accordance with United States generally accepted accounting principles. The unaudited pro forma consolidated condensed financial statements reflect a preliminary allocation of the purchase price. Management is in the process of obtaining valuations of the individual assets acquired. Accordingly, the actual purchase price allocation may differ significantly from the preliminary allocation used herein.

The unaudited pro forma consolidated condensed balance sheet as of October 31, 1997 assumes that the acquisition was consummated on October 31, 1997, and the unaudited pro forma consolidated condensed statement of income for the year ended October 31, 1997 assumes that the acquisition had been consummated as of November 1, 1996.

## THE COOPER COMPANIES, INC. Unaudited Pro Forma Consolidated Condensed Statement of Income (In thousands, except per share figures)

	Year Ended October 31, 1997 Historical			
			Pro forma	
	TCC	Aspect	Adjustments	Pro forma
Net sales of products			\$ -	
Net service revenue	52,704		-	52,704
Net operating revenue	141,473	38,002	-	179,475
Cost of products sold			-	
Cost of services provided	46,538	-	-	46,538
Selling, general and administrative expense			-	
Research and development expense Amortization of intangibles	1,739	- 120	- 1,202 (a	1,739
Amortization of intangibles	1,745	139		, 3,000
Income from operations	25,789	4,478	(1,202)	29,065
Interest expense	4,214		3,693 (b	
Other (loss) income, net	209	1,562	-	1,771
Income from continuing operations before income taxes	21 784	4 887	(4,895)	21 776
(Benefit of) provision for income taxes			(1,278) (c	
	(20,000)			
Income from continuing operations	,	,	\$(3,617)	
	=======	======	======	
Earnings per share from continuing operations	\$ 3.70			\$ 3.63
Number of charge used to compute	=======			=======
Number of shares used to compute earnings per share	13,071			12 100
earnings her share	13,071			13,109 =======

The unaudited pro forma consolidated condensed statement of income has been prepared to reflect the acquisition of Aspect as if it had occurred on November 1, 1996. The acquisition has been accounted for under the purchase method of accounting.

The unaudited pro forma consolidated condensed statement of income excludes any potential benefits that might result from the acquisition due to synergies that may be derived. The unaudited pro forma consolidated condensed statement of income does not purport to be indicative of the results that actually would have occurred if the acquisition had occurred on the date indicated or indicative of results which may be obtained in the future. The unaudited pro forma consolidated condensed statement of income should be read in conjunction with the historical consolidated financial statements and accompanying notes for Aspect and the Company. The unaudited pro forma consolidated condensed financial statements reflect a preliminary allocation of the purchase price. Management is in the process of obtaining valuations of the individual assets acquired. Accordingly, the actual purchase price allocation may differ significantly from the preliminary allocation used herein.

The following is a summary of adjustments reflected in the unaudited pro forma consolidated condensed statements of income:

- (a) Adjustment to reflect the annual amortization amount of the excess of the purchase price over the historical cost basis of the net assets acquired, subject to allocation, over an estimated 40-year life.
- (b) Adjustment to reflect interest expense amounts at an annual rate of 8%, on the debt to the prior owners (\$2.2 million) and additional borrowings for the acquisition (\$1.1 million).
- (c) Adjustment for the tax savings related to the additional interest deduction at the U.K. tax rate of 33%, and also tax savings on the intangible amortization deduction in the U.S. at 5%.

## THE COOPER COMPANIES, INC. Unaudited Pro Forma Consolidated Condensed Balance Sheet (In thousands)

	October 31, 1997			
	Historical			
	тсс	Aspect		Pro forma
ASSETS Current assets:				
Cash and cash equivalents Trade and patient accounts receivable, net Inventories Other current assets	\$ 18,249 27,469 15,096 5,021	\$204 9,109 7,089 2,628	\$(7,534)(a) - - -	\$ 10,919 36,578 22,185 7,649
Total current assets	65,835	19,030	(7,534)	77,331
Property, plant and equipment at cost Less accumulated depreciation and amortization	56,578 17,055	14,988 2,967		71,566 20,022
	39,523	12,021	-	51,544
Goodwill and other intangibles, net Deferred tax and other assets	36,698 33,242	181 -	48,076 (b)	84,955 33,242
	\$ 75,298 ======	\$31,232 ======	\$40,542 ======	\$247,072 ======
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities: Short-term debt Accounts payable Other current liabilities Accrued income taxes	\$438 7,907 16,138 9,134	\$ 5,530 1,805 6,099 4,752	\$ - - - -	\$ 5,968 9,712 22,237 13,886
Total current liabilities	33,617	18,186		51,803
Long-term debt Other noncurrent liabilities	9,125 21,023	4,408	41,357 (c) 6,336 (d)	54,890 27,359 (d)
Total liabilities	63,765	22,594	47,693	134,052
Stockholders' equity Common stock Additional paid-in capital Other equity Accumulated deficit	1,480 249,213 (731) (138,429)	12 534 - 8,092	(8)(e) 949 (e) - (8,092)(e)	1,484 250,696 (731) (138,429)
Stockholders' equity	111,533	8,638	(7,151)	113,020
	\$175,298 =======	\$31,232 ======	\$40,542 ======	\$247,072 ======

The unaudited pro forma consolidated condensed balance sheet has been prepared to reflect the acquisition of Aspect as if it occurred on October 31, 1997. The acquisition has been accounted for under the purchase method of accounting.

The following is a summary of the pro forma adjustments reflected in the unaudited pro forma consolidated condensed balance sheet:

- (a) Represents the cash used from cash and cash equivalents on hand paid on the acquisition date.
- Includes the excess of purchase price over historical cost basis of net assets acquired, subject to allocation, of \$48.1 million (b) arising from the acquisition of Aspect.
- Represents the notes payable to the prior owners (\$27.9 million), and additional borrowings for the acquisition and related (c) acquisition costs (\$900 thousand).
- Represents the discounted minimum future payments to the prior (d) owners of Aspect.
- (e) Represents the elimination of the purchased equity of Aspect, plus \$1.5 million in capital stock and additional paid-in capital for 38 thousand shares of the Company's stock issued at approximately a fair market value of \$39.25 per share as part of the cost of the acquisition.

#### STATEMENT OF DIFFERENCES