

The Cooper Companies Announces First Quarter 2009 Results

PLEASANTON, Calif., Mar 5, 2009 (GlobeNewswire via COMTEX News Network) -- The Cooper Companies, Inc. (NYSE:COO) today announced financial results for the first quarter of fiscal 2009.

- * First quarter 2009 revenue increased 3% year-over-year to \$251.1 million.
- * First quarter 2009 CooperVision (CVI) revenue up 4% to \$211.2 million, and CooperSurgical (CSI) revenue up 1% to \$39.9 million.
- * First quarter 2009 GAAP earnings per share (EPS) 53 cents, up 38 cents from last year's first quarter.
- * Fiscal 2009 revenue and EPS guidance confirmed.

Commenting on the results, Robert S. Weiss, Cooper's president and chief executive officer said, "We are very pleased with our first quarter results, especially given the challenging global economic environment. Both businesses posted revenue growth, and CooperVision recently launched Proclear[®] 1 Day in Japan and Biofinity[®] toric in the U.S. and Europe. Additionally, our cost control efforts resulted in strong operating results that position us well to meet our financial goals for the remainder of this year."

First Quarter Operating Highlights

- * Revenue \$251.1 million, 3% above first quarter 2008, 4% in constant currency.
- Gross margin 57% compared with 59% in last year's first quarter.
- Operating margin 13% compared with 8% in last year's first
- Depreciation and amortization expense \$25.0 million including \$5.4 million related to accelerated depreciation due to equipment upgrades.
- * Restructuring charge of \$3.6 million comprised of severance of \$3.0 million in operating expenses and \$0.6 million in cost of sales.
- * Other income, net \$8.1 million comprised of \$6.5 million from foreign exchange, \$1.8 million from extinguishment of debt and other.
- * Cash from operations \$24.9 million and capital expenditures \$34.1 million resulted in negative free cash flow of \$9.2 million.

First Quarter CVI Operating Highlights

- Revenue \$211.2 million, up 4% from last year's first quarter, 4% in constant currency.
- Revenue by segment:

Constant Currency

	thousands) 1Q09	1Q09	_	
Toric		30%		
Multifocal	13,933	7%	9%	18%
Single-use sphere Non single-use	43,231	20%	23%	18%
sphere, other	91,440	43%	-4%	4%
Total	\$ 211,208	100%	4%	4%
	=======	======		
* Revenue by geog	raphy:			
				Constant
	(In	% of CVI		Currency
	thousands)	Revenue	%chg	%chg
	1Q09	1Q09	у/у	у/у
Americas	\$ 86,115		-1%	1%
Europe	82,278	39%	2%	6%
Asia Pacific	42,815	20%	18%	9%
Total	\$ 211,208	100%	4%	4%
	=======	======		
* Revenue by prod	luct line:			

	(In thousands) 1Q09		%chg y/y	Constant Currency %chg y/y	
Proclear	\$ 56,744	27%	10%	22%	
Silicone hydrogel	\$ 16,728	8%	84%	106%	

- * Gross margin 56% compared with 59% in the first quarter of 2008.
- * Operating margin 15% compared with 11% in last year's first quarter.

First Quarter CSI Operating Highlights

- * Revenue \$39.9 million, up 1% from last year's first quarter.
- * Sales of products marketed directly to hospitals increased 19% year-over-year to \$13.7 million and now represent 34% of CSI's total revenue.
- * Gross margin 62%, up from 60% in last year's first quarter.
- * Operating margin 23%, up from 17% in last year's first quarter.

2009 Guidance

The Company confirms fiscal 2009 guidance with revenue in the range of \$1,030 million to \$1,100 million, including CVI revenue of \$865 million to \$925 million and CSI revenue of \$165 million to \$175 million. GAAP EPS guidance for fiscal 2009 is confirmed in the range of \$2.16 to \$2.36.

Conference Call and Webcast

The Company will host a conference call today at 5:00 p.m. ET to discuss its first quarter 2009 financial results. The dial in number in the United States is +1-800-561-2731 and outside the United States is +1-617-614-3528. The passcode is 75730392. There will be a replay available approximately one hour after the call ends until Thursday, March 12, 2009. The replay number in the United States is +1-888-286-8010 and outside the United States is +1-617-801-6888. The replay passcode is 97892818. This call will be broadcast live on our website at www.coopercos.com and at www.streetevents.com. A transcript will be available on our Web site within 24 hours after the conference call.

About The Cooper Companies

The Cooper Companies, Inc. develops, manufactures and markets specialty healthcare products through its CooperVision and CooperSurgical units. Corporate offices are located in Pleasanton, CA. For more information, visit www.coopercos.com.

CooperVision develops, manufactures and markets a broad range of soft contact lenses for the worldwide vision correction market. Dedicated to enhancing the contact lens experience for practitioners and patients, CooperVision specializes in lenses for astigmatism, presbyopia and ocular dryness. CooperVision manufactures a full array of monthly, two-week and daily disposable contact lenses featuring advanced materials and optics. Headquartered in Pleasanton, CA, it manufactures in Juana Diaz, Puerto Rico; Norfolk, VA; Rochester, NY; Adelaide, Australia; Hamble and Hampshire, England; and Madrid, Spain. For more information, visit www.coopervision.com.

CooperSurgical develops, manufactures and markets medical devices, diagnostic products and surgical instruments and accessories used primarily by gynecologists and obstetricians. Its major manufacturing and distribution facilities are in Trumbull, CT, and Stafford, TX. For more information, visit www.coopersurgical.com.

The information on Cooper's Web sites and its interactive telephone system are not part of this news release.

Forward-Looking Statements

This news release contains "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. Statements relating to plans, prospects, goals, strategies, future actions, events or performance and other statements which are other than statements of historical fact, including all statements regarding anticipated growth in our revenue, planned product launches and expected results of operations and integration of any acquisition are forward-looking. To identify these statements look for words like "believes," "expects," "may," "will," "should," "could," "seeks," "intends," "plans," "estimates" or "anticipates" and similar words or phrases. Forward-looking statements necessarily depend on assumptions, data or methods that may be incorrect or imprecise and are subject to risks and uncertainties.

Among the factors that could cause our actual results and future actions to differ materially from those described in forwardlooking statements are: adverse changes in global or regional general business, political and economic conditions due to the current global economic downturn, including the impact of continuing uncertainty and instability of U.S. and international credit markets that may adversely affect the Company's or its customers' ability to meet future liquidity needs; limitations on sales following new product introductions due to poor market acceptance; new competitors, product innovations or technologies; a major disruption in the operations of our manufacturing, research and development or distribution facilities due to technological problems, natural disasters or other causes; disruptions in supplies of raw materials, particularly components used to manufacture our silicone hydrogel lenses; the impact of acquisitions or divestitures on revenues, earnings or margins; losses arising for pending or future litigation or product recalls; interest rate and foreign currency exchange rate fluctuations; the requirement to provide for a significant liability or to write off, or accelerate depreciation on, a significant asset, including impaired goodwill as a result of declines in the price of the Company's common stock or other events; changes in U.S. and foreign government regulation of the retail optical industry and of the healthcare industry generally; changes in tax laws or their interpretation and changes in effective tax rates; changes in the Company's expected utilization of recognized net operating loss carry forwards and other events described in our Securities and Exchange Commission filings, including the "Business" and "Risk Factors" sections in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2008, as such Risk Factors may be updated in quarterly filings.

We caution investors that forward-looking statements reflect our analysis only on their stated date. We disclaim any intent to update them except as required by law.

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THE COOPER COMPANIES, INC. AND SUBSIDIARIES
Consolidated Condensed Balance Sheets
(In thousands)
(Unaudited)
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	2009			2008	
ASSETS					
Current assets: Cash and cash equivalents Trade receivables, net Inventories Deferred tax asset Other current assets	\$	1,885 158,764 286,587 26,948 62,346	\$	1,944 159,158 283,454 26,337 55,139	
Total current assets		536,530		526,032	
Property, plant and equipment, net Goodwill Other intangibles, net Deferred tax asset Other assets		581,225 1,241,492 127,582 28,445 35,746		602,654 1,251,699 130,587 25,645 50,999	
		2,551,020		2,587,616	
LIABILITIES AND STOCKHO	DLDE	RS' EQUITY			
Current liabilities: Short-term debt Other current liabilities	\$	41,789 212,038		43,013 212,394	
Total current liabilities		253,827	_	255,407	
Long-term debt Other liabilities Deferred tax liabilities		871,367 34,082 12,623		861,781 38,156 15,196	
Total liabilities		1,171,899		1,170,540	
Stockholders' equity		1,379,121		1,417,076	
		2,551,020		2,587,616	

THE COOPER COMPANIES, INC. AND SUBSIDIARIES Consolidated Condensed Statements of Income

(In thousands, except per share amounts)
(Unaudited)

Three Months Ended January 31,

	2009		2008	
Net sales Cost of sales	\$ 251,142 109,007	\$ 242,77 99,89		
Gross profit	 142,135		142,882	

Selling, general and administrative				
expense		94,992		109,880
Research and development expense		7,232		8,131
Restructuring costs		2,954		823
Amortization of intangibles		4,177		4,097
Operating income		32,780		19,951
Interest expense		11,457		11,106
Other income, net		8,145		642
Income before income taxes		29,468		9,487
Provision for income taxes		5,595		2,610
Net income	\$	23,873	\$	6,877
	=====	=====	====	======
Diluted earnings per share	\$	0.53	\$	0.15
	=====	=====	====	======
Number of shares used to compute				
earnings per share		45,141		45,129
	======	=====	====	=======

Soft Contact Lens Revenue Update: Fourth Quarter and Calendar Year 2008

CVI Revenue in Constant Currency vs. the Worldwide Market in Constant Currency

The data below is extracted from a compilation of industry participants' revenue by the Contact Lens Institute (CLI), an independent market research firm.

Worldwide Manufacturers' Soft Lens Revenue Independent Market Research Data (U.S. dollars in millions; constant currency; unaudited)

	CYQ4 2008 Market	% Change	Cooper Vision % Change	CY 2008 Market	% Change	Cooper Vision % Change
Single -Use Spherical Lenses Spherical Lenses (ex		6%	20%	\$ 1,936		29%
single -use)	605	1%	(1%)	2,567	2%	3%
Total						
Spheres	1,090	3%	5%	4,503	5%	10%
Torics	240	6%	(2%)	1,004	9%	4%
Multifocal	52 	10%	18%	203	10%	20%
Soft Contact						
Lenses	\$ 1,382 ======	4%	4%	\$ 5,710 =====	6%	8%
Total Silicone						
Hydrogel	\$ 442	23%	179%	\$ 1,773	25%	351%

Americas								
Region	\$	505	2%	(3%)	\$ 2,	233	5%	6%
European								
Region		450	8%	8%	1,	797	8%	9%
Asia								
Pacific								
Region		427	2%	10%	1,	680	5%	11%
Worldwide								
Soft								
Contact								
Lenses	\$ 1	,382	4%	4%	\$5,	710	6%	8%
	====	====			====	===		
United								
States	\$	431	1%	(3%)	\$ 1,	937	6%	6%
Internat-					_			
ional		951	5%	8%	3,	773	6%	9%
** 77 '7								
Worldwide								
Soft								
Contact	A 1	200	4.0	4.0	.	710	C 0	0.0
Lenses		,382	4%	4%	\$5,		6%	8%
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